ADAMS
Resources & Energy, Inc.

2017 Annual Report

FINANCIAL HIGHLIGHTS

	Year Ended December 31,		
	2017	2016	2015
	(In thousands, except per share data)		
Revenues	$1,322,060	$1,099,540	$1,944,279
Net (losses) earnings	(482)	2,513	(1,275)
Cash and cash equivalents	109,393	87,342	91,877
Working capital	116,087	106,444	96,340
Total assets	282,704	246,872	243,215
Long term debt	—	—	—
Earnings (losses) per common share	$ (0.11)	$ 0.60	$ (0.30)
Dividends per common share	$ 0.88	$ 0.88	$ 0.88

ABOUT THE COMPANY

Adams Resources & Energy, Inc. is engaged in the business of crude oil marketing, transportation and storage, tank truck transportation of liquid chemicals and dry bulk and ISO tank container storage and transportation.

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LETTER TO SHAREHOLDERS

To Our Fellow Shareholders:

Net losses for 2017 totaled $0.5 million, or ($0.11) per common share, on revenues of $1.3 billion. This compared to net earnings of $2.5 million, or $0.60 per common share, on revenues of $1.1 billion. On an adjusted basis, net earnings were $1.3 million, or $0.31 per common share, for 2017, compared to a net loss of $3.0 million, or ($0.70) per common share, for 2016. Adjusted cash flow was $12.9 million for 2017, compared to $14.8 million for 2016. Adjusted net (losses) earnings, adjusted (losses) earnings per common share and adjusted cash flow are non-generally accepted accounting principle ("non-GAAP") financial measures that are defined and reconciled in the financial tables below.

Summary of Results (in thousands)

	Year Ended December 31,		
	2017	2016	2015
Operating earnings (losses):			
Marketing	$11,700	$ 17,045	$ 22,895
Transportation	(544)	(48)	3,701
Oil and natural gas	53	(533)	(19,016)
General and administrative	(9,707)	(10,410)	(9,939)
Operating earnings (losses)	1,502	6,054	(2,359)
Other income (expense):			
Loss on deconsolidation of subsidiary	(3,505)	—	—
Impairment of investment in unconsolidated affiliate	(2,500)	—	—
Interest income	1,103	582	327
Interest expense	(27)	(2)	(13)
(Losses) earnings before income taxes	(3,427)	6,634	(2,045)
Income tax benefit (provision)	2,945	(2,691)	770
Equity investment, net of tax benefit	—	(1,430)	—
Net (losses) earnings	$ (482)	$ 2,513	$ (1,275)

LETTER TO SHAREHOLDERS — (Continued)

	Year Ended December 31,		
	2017	2016	2015
Reconciliation of Adjusted Cash Flow to Net (Losses) Earnings:			
Net (losses) earnings	$ (482)	$ 2,513	$ (1,275)
Income tax benefit (provision)	(2,945)	1,921	(770)
Depreciation, depletion and amortization	13,599	18,792	23,717
Gains on sale of property	(594)	(1,966)	(535)
Dry hole costs incurred	—	—	817
Impairment of oil and natural gas properties	3	313	12,082
Loss on deconsolidation of subsidiary	3,505	—	—
Impairment of investments in unconsolidated affiliates	2,500	1,732	—
Inventory liquidation gains	(3,372)	(8,243)	—
Inventory valuation losses	—	—	5,357
Net change in fair value contracts	27	(243)	188
Voluntary early retirement program costs	1,435	—	—
Legal and other accrual reversals	(840)	—	—
Insurance deductible related to hurricane	100	—	—
Adjusted cash flow	$12,936	$14,819	$39,581

	Year Ended December 31,		
	2017	2016	2015
Adjusted net (losses) earnings and (losses) earnings per common share (Non-GAAP):			
Net (losses) earnings	$ (482)	$ 2,513	$ (1,275)
Add (subtract):			
Loss on deconsolidation of subsidiary	3,505	—	—
Impairment of investments in unconsolidated affiliates	2,500	1,732	—
Gains on sale of property	(594)	(1,966)	(535)
Dry hole costs incurred	—	—	817
Impairment of oil and natural gas properties	3	313	12,082
Voluntary early retirement program costs	1,435	—	—
Net change in fair value contracts	27	(243)	188
Inventory liquidation gains	(3,372)	(8,243)	—
Inventory valuation losses	—	—	5,357
Legal and other accrual reversals	(840)	—	—
Insurance deductible related to hurricane	100	—	—
Tax effect of adjustments to (losses) earnings	(967)	2,942	(6,268)
Adjusted net (losses) earnings	$ 1,315	$(2,952)	$10,366
Adjusted (losses) earnings per common share	$ 0.31	$ (0.70)	$ 2.46

LETTER TO SHAREHOLDERS — (Continued)

Outlook

We took various steps to streamline and clarify the focus of the Company in 2017, and we anticipate the results of these efforts will lead to increased margins in both of our core segments during 2018. We are looking forward to delivering value to all stakeholders in 2018 by focusing on margin expansion and making disciplined investments that fit our strategy, as well as maintaining our dividend. In spite of recovering crude oil prices and increased production in our crude oil gathering and marketing core areas, margins remain tight. Competition with peers and with pipeline direct connects to lease production remains challenging. We are dedicated to seeing more positive financial results at Service Transport and are diligently working to capitalize on opportunities in this segment of our business.

Our major objectives for 2018 are as follows:

- Marketing—We will have a focus on increasing margins to maximize cash flow, capturing midstream opportunities associated with increasing rig counts, drilling and completion activity in the United States.
- Transportation—We plan to increase truck utilization, upgrade fleet quality and enhance driver retention and recruitment. The transportation segment is uniquely positioned to take advantage of major downstream infrastructure projects that are taking place across the Gulf Coast.
- Strategic business development—We will deploy a disciplined investment approach to growth in our two core segments and funding new growth opportunities that are adjacent and complimentary to existing operating activities.

We are positioned to have flexibility to take advantage of market opportunities as we continue to have no debt obligations. We grew our cash balance by 25 percent from approximately $87 million at the end of 2016 to over $109 million at the end of 2017. We are looking forward to finding and developing creative ideas that will generate value to all of our stakeholders during 2018.

Sincerely,

Townes G. Pressler
Executive Chairman

Sharon C. Davis
Executive Vice President and Chief Operating Officer

March 19, 2018

OPERATIONS SUMMARY

Business Activities

Adams Resources & Energy, Inc. ("AE") is a publicly traded Delaware corporation organized in 1973, the common shares of which are listed on the NYSE MKT LLC ("NYSE MKT") under the ticker symbol "AE". We and our subsidiaries are primarily engaged in the business of crude oil marketing, transportation and storage in various crude oil and natural gas basins in the lower 48 states of the United States ("U.S."). We also conduct tank truck transportation of liquid chemicals and dry bulk and ISO tank container storage and transportation primarily in the lower 48 states of the U.S. with deliveries into Canada and Mexico, and with terminals in the Gulf Coast region of the U.S. Our headquarters are located in 27,932 square feet of office space located at 17 South Briar Hollow Lane, Suite 100, Houston, Texas 77027, and the telephone number of that address is (713) 881-3600. Unless the context requires otherwise, references to "we," "us," "our," the "Company" or "AE" are intended to mean the business and operations of Adams Resources & Energy, Inc. and its consolidated subsidiaries.

Historically, we have operated and reported in three business segments: (i) crude oil marketing, transportation and storage, (ii) tank truck transportation of liquid chemicals and dry bulk and ISO tank container storage and transportation, and (iii) upstream crude oil and natural gas exploration and production. We exited the upstream crude oil and natural gas exploration and production business during 2017 with the sale of our upstream crude oil and natural gas exploration and production assets.

For detailed financial information regarding our business segments, see Note 8 in the Notes to Consolidated Financial Statements.

2017 Developments

Subsidiary Bankruptcy, Deconsolidation and Sale

On April 21, 2017, one of our wholly owned subsidiaries, Adams Resources Exploration Corporation ("AREC"), filed a voluntary petition in the United States Bankruptcy Court for the District of Delaware (the "Bankruptcy Court") seeking relief under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code"), Case No. 17-10866 (KG). AREC operated its business and managed its properties as "debtors-in-possession" under the jurisdiction of the Bankruptcy Court and in accordance with the applicable provisions of the Bankruptcy Code and order of the Bankruptcy Court. AE was the primary creditor in the Chapter 11 process.

During the second quarter of 2017, we recorded a non-cash charge of approximately $1.6 million associated with the deconsolidation of AREC, which reflected the excess of the net assets of AREC over its estimated fair value based on an expected sales transaction price of approximately $5.0 million, net of estimated transaction costs. During the third quarter of 2017, Bankruptcy Court approval was obtained on three asset purchase and sales agreements with three unaffiliated parties, and AREC closed on the sales of substantially all of its assets.

In October 2017, AREC submitted its liquidation plan to the Bankruptcy Court for approval. In connection with the sales of these assets and submission of the liquidation plan, we recognized an additional loss of $1.9 million during the third quarter of 2017, which represents the difference between the proceeds we expect to be paid upon settlement of the bankruptcy, net of anticipated remaining closing costs identified as part of the liquidation plan, and the book value of our cost method investment. In December 2017, we received proceeds of approximately $2.8 million from AREC related to the settlement of a portion of the bankruptcy process. We obtained approval of a confirmed plan in December 2017, and we expect the case to be dismissed during the first half of 2018. We anticipate receiving an additional $0.4 million in 2018 when the bankruptcy case is dismissed.

In connection with the bankruptcy filing, AREC entered into a Debtor in Possession Credit and Security Agreement ("DIP Credit Agreement") with AE dated as of April 25, 2017, in an aggregate amount of up to $1.25 million. AREC borrowed approximately $0.4 million under the DIP Credit Agreement, and the amount was repaid during the third quarter of 2017 with proceeds from the sales of the assets. See Note 3 in the Notes to Consolidated Financial Statements for further information.

OPERATIONS SUMMARY — (Continued)

Voluntary Early Retirement Program

In August 2017, we implemented a voluntary early retirement program for certain employees, which resulted in an increase in personnel expenses of approximately $1.4 million. Of this amount, approximately $1.0 million was included in general and administrative expenses and $0.4 million was included in operating expenses.

Impairment of Investment in Unconsolidated Affiliate

During the third quarter of 2017, we completed a review of our investment in VestaCare, Inc. (“VestaCare”) and determined that there was an other than temporary impairment as the current projected operating results of VestaCare did not support the carrying value of our investment. As such, we recognized a pre-tax impairment charge of $2.5 million during the third quarter of 2017 related to our investment in VestaCare. See Note 7 in the Notes to Consolidated Financial Statements for further information.

Business Segments

Marketing

Our marketing segment consists of the operations of our wholly owned subsidiary, Gulfmark Energy, Inc. (“Gulfmark”). Our crude oil marketing activities generate revenue from the sale and delivery of crude oil purchased either directly from producers or from others on the open market. We purchase crude oil and arrange sales and deliveries to refiners and other customers, primarily onshore in Texas, Oklahoma, North Dakota, Michigan and Louisiana. Our marketing activities includes a fleet of approximately 144 tractor-trailer rigs, the majority of which we own and operate, used to transport crude oil. We also maintain over 164 pipeline inventory locations or injection stations. We have the ability to barge crude oil from four crude oil storage facilities along the Intercoastal Waterway of Texas and Louisiana, and we maintain approximately 425,000 barrels of storage capacity at the dock facilities in order to access waterborne markets for our products.

The following table shows the age of our owned and leased tractors and trailers within our marketing segment at December 31, 2017:

	Tractors[1]	Trailers
Model Year:		
2018	16	—
2017	4	—
2015	19	3
2014	39	23
2013	59	41
2012	7	14
2011	—	75
2008 and earlier	—	45
Total	144	201

[1] Includes 15 tractors that we lease from a third party under a capital lease agreement. See Note 13 in the Notes to Consolidated Financial Statements for further information.

OPERATIONS SUMMARY — (Continued)

We purchase crude oil at the field (wellhead) level. Volume and price information were as follows for the periods indicated:

	Year Ended December 31,		
	2017	2016	2015
Field level purchase volumes — per day [1]			
Crude oil — barrels	67,447	72,900	106,400
Average purchase price			
Crude oil — per barrel	$ 49.88	$ 39.30	$ 45.41

[1] Reflects the volume purchased from third parties at the field level of operations.

Field level purchase volumes depict our day-to-day operations of acquiring crude oil at the wellhead, transporting crude oil, and delivering it to market sales points. We held crude oil inventory at a weighted average composite price as follows at the dates indicated (in barrels):

	December 31,					
	2017		2016		2015	
	Barrels	Average Price	Barrels	Average Price	Barrels	Average Price
Crude oil inventory	198,011	$61.57	255,146	$51.22	261,718	$29.31

We deliver physical supplies to refinery customers or enter into commodity exchange transactions from time to time to protect from a decline in inventory valuation. During the year ended December 31, 2017, we had sales to four customers that comprised 22.8 percent, 17.1 percent, 10.8 percent and 10.7 percent, respectively, of total consolidated revenues. We believe alternative market outlets for our commodity sales are readily available and a loss of any of these customers would not have a material adverse effect on our operations. See Note 14 in the Notes to Consolidated Financial Statements for further information regarding credit risk.

Operating results for our marketing segment are sensitive to a number of factors. These factors include commodity location, grades of product, individual customer demand for grades or location of product, localized market price structures, availability of transportation facilities, actual delivery volumes that vary from expected quantities, and the timing and costs to deliver the commodity to the customer.

Transportation

Our transportation segment consists of the operations of our wholly owned subsidiary, Service Transport Company (“STC”). STC transports liquid chemicals and, to a lesser extent, dry bulk on a “for hire” basis throughout the continental U.S., Canada and into Mexico. STC also provides ISO tank container storage and transportation for customers. Transportation services are provided to customers under multiple load contracts in addition to loads covered under STC’s standard price list.

The following table shows the age of our owned and leased tractors and trailers within our transportation segment at December 31, 2017:

	Tractors[(1)]	Trailers
Model Year:		
2016	30	52
2015	38	30
2014	1	35
2013	102	—
2012	70	30
2011	3	—
2008 and earlier	—	384
Total	244	531

(1) Excludes 35 independent contractor tractors.

Miles traveled was as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Mileage	21,835	22,611	25,205

STC also operates truck terminals in Houston, Corpus Christi, and Nederland, Texas, and Baton Rouge (St. Gabriel), Louisiana, St. Rose, Louisiana and Mobile (Saraland), Alabama. Transportation operations are headquartered at a terminal facility situated on 26.5 acres that we own in Houston, Texas. This property includes maintenance facilities, an office building, tank wash rack facilities and a water treatment system. The St. Gabriel, Louisiana terminal is situated on 11.5 acres that we own and includes an office building, maintenance bays and tank cleaning facilities. Pursuant to regulatory requirements, STC holds a Hazardous Materials Certificate of Registration issued by the U.S. Department of Transportation ("DOT").

STC is a recognized certified partner with the American Chemistry Council's Responsible Care Management System ("RCMS"); the scope of this RCMS certification covers the carriage of bulk liquids throughout STC's area of operations as well as the tank trailer cleaning facilities and equipment maintenance. STC's quality management process is one of its major assets. The practice of using statistical process control covering safety, on-time performance and customer satisfaction aids continuous improvement in all areas of quality service. The American Chemistry Responsible Care Partners serve the chemical industry and implement and monitor the seven Codes of Management Practices. The seven codes address compliance and continuing improvement in (1) Community Awareness and Emergency Response, (2) Pollution Prevention, (3) Process Safety, (4) Distribution, (5) Employee Health and Safety, (6) Product Stewardship, and (7) Security.

Investments in Unconsolidated Affiliates

We own an approximate 15 percent equity interest (less than 3 percent voting interest) in VestaCare, Inc., a California corporation ("VestaCare"), through Adams Resources Medical Management, Inc. ("ARMM"), a wholly owned subsidiary. We acquired our interest in VestaCare in April 2016 for a $2.5 million cash payment, which we impaired during the third quarter of 2017. VestaCare provides an array of software as a service (SaaS) electronic payment technologies to medical providers, payers and patients including VestaCare's most recent product offering, VestaPay™. VestaPay™ allows medical care providers to structure fully automated and dynamically updating electronic payment plans for their patients. We do not currently have any plans to pursue additional medical-related investments. See Note 7 in the Notes to Consolidated Financial Statements for further information.

Competition

In all phases of our operations, we encounter strong competition from a number of entities. Many of these competitors possess financial resources substantially in excess of ours. We face competition principally in establishing trade credit, pricing of available materials and quality of service. Our marketing division competes with major crude oil companies and other large industrial concerns that own or control significant refining, midstream and marketing facilities. These major crude oil companies may offer their products to others on more favorable terms than those available to us.

Seasonality

In the trucking industry, revenue has historically followed a seasonal pattern for various commodities and customer businesses. Peak freight demand has historically occurred in the months of September, October and November. After the December holiday season and during the remaining winter months, freight volumes are typically lower as many customers reduce shipment levels. Operating expenses have historically been higher in the winter months primarily due to decreased fuel efficiency, increased cold weather-related maintenance costs of revenue equipment, and increased insurance claim costs attributable to adverse winter weather conditions. Revenue can also be impacted by weather, holidays and the number of business days that occur during a given period, as revenue is directly related to the available working days of shippers.

Although our marketing business is not materially affected by seasonality, certain aspects of our operations are impacted by seasonal changes, such as tropical weather conditions, energy demand in connection with heating and cooling requirements and the summer driving season.

Employees

At December 31, 2017, we employed 575 persons. None of our employees are represented by a union. We believe our employee relations are satisfactory.

Federal and State Taxation

We are subject to the provisions of the Internal Revenue Code of 1986, as amended (the “Code”). In accordance with the Code, we computed our income tax provision based on a 35 percent tax rate for the year ended December 31, 2017. On December 22, 2017, the Tax Cut and Jobs Act was enacted into law resulting in a reduction in the federal corporate income tax rate from 35 percent to 21 percent for years beginning in 2018. We conduct a significant amount of business within the State of Texas. Texas operations are subject to a one-half percent state tax on its revenues net of cost of goods sold as defined by the state. We believe we are currently in compliance with all federal and state tax regulations.

SELECTED FINANCIAL DATA

The following table presents our selected historical consolidated financial data. This information has been derived from and should be read in conjunction with our audited financial statements included in this annual report, which presents our audited balance sheets as of December 31, 2017 and 2016 and related consolidated statements of operations, cash flows and shareholders' equity for the three years ended December 31, 2017, 2016 and 2015, respectively. As presented in the table, amounts are in thousands (except per share data).

	Year Ended December 31,				
	2017	2016	2015	2014	2013
Statements of operations data:					
Revenues:					
Marketing	$1,267,275	$1,043,775	$1,875,885	$4,050,497	$3,863,057
Transportation	53,358	52,355	63,331	68,968	68,783
Oil and natural gas	1,427	3,410	5,063	13,361	14,129
Total revenues	1,322,060	1,099,540	1,944,279	4,132,826	3,945,969
Costs and expenses:					
Marketing	1,247,763	1,016,733	1,841,893	4,020,017	3,815,006
Transportation	48,538	45,154	52,076	56,802	56,504
Oil and natural gas	948	2,084	6,931	7,817	6,117
Oil and natural gas property impairments (1)	3	313	12,082	8,009	2,631
Oil and natural gas property sale (2)	—	—	—	(2,528)	—
General and administrative	9,707	10,410	9,939	8,613	9,060
Depreciation, depletion and amortization	13,599	18,792	23,717	24,615	22,275
Operating earnings (losses)	1,502	6,054	(2,359)	9,481	34,376
Loss on deconsolidation of subsidiary (3)	(3,505)	—	—	—	—
Impairment of investment in unconsolidated affiliate (4)	(2,500)	—	—	—	—
Interest income (expense)	1,076	580	314	299	174
Earnings (losses) from continuing operations	(3,427)	6,634	(2,045)	9,780	34,550
Income tax (provision) benefit	2,945	(2,691)	770	(3,561)	(12,429)
Earnings (losses) before investment in unconsolidated affiliate and discontinued operations	(482)	3,943	(1,275)	6,219	22,121
Discontinued operations, net of taxes	—	—	—	304	(511)
Losses from investment in unconsolidated affiliate, net of tax (5)	—	(1,430)	—	—	—
Net (losses) earnings	$ (482)	$ 2,513	$ (1,275)	$ 6,523	$ 21,610
Earnings (losses) per share:					
From continuing operations	$ (0.11)	$ 0.94	$ (0.30)	$ 1.48	$ 5.24
From investment in unconsolidated affiliate	—	(0.34)	—	—	—
From discontinued operations	—	—	—	0.07	(0.12)
Basic and diluted earnings per share	$ (0.11)	$ 0.60	$ (0.30)	$ 1.55	$ 5.12
Dividends per common share	$ 0.88	$ 0.88	$ 0.88	$ 0.88	$ 0.66

SELECTED FINANCIAL DATA — (Continued)

	Year Ended December 31,				
	2017	2016	2015	2014	2013
Balance sheet data:					
Cash	$109,393	$ 87,342	$ 91,877	$ 80,184	$ 60,733
Total assets	282,704	246,872	243,215	340,814	448,082
Long-term debt	—	—	—	—	—
Shareholders' equity	147,119	151,312	152,510	157,497	154,685
Dividends on common shares	3,711	3,711	3,712	3,711	2,783

(1) During 2015, we recognized an impairment of $10.3 million on producing properties, and an impairment of $1.8 million on non-producing properties.
(2) During 2014, we sold certain crude oil and natural gas producing properties for $4.1 million, producing a net gain of $2.5 million.
(3) During 2017, we recognized an impairment related to the bankruptcy, deconsolidation and sale of our upstream crude oil and natural gas exploration and production subsidiary.
(4) During 2017, we recognized an impairment on our medical investment in VestaCare.
(5) During 2016, we recognized losses and an impairment on our medical investment in Bencap LLC ("Bencap"). We have no other medical-related investments, and we currently do not have any plans to pursue additional medical-related investments.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following information should be read in conjunction with our Consolidated Financial Statements and accompanying notes in this annual report. Our financial statements have been prepared in accordance with generally accepted accounting principles ("GAAP") in the United States ("U.S.").

Results of Operations

Marketing

Our crude oil marketing segment revenues, operating earnings and selected costs were as follows for the periods indicated (in thousands):

	Year Ended December 31,				
	2017	2016	Change[1]	2015	Change[1]
Revenues	$1,267,275	$1,043,775	21.4%	$1,875,885	(44.4%)
Operating earnings	11,700	17,045	(31.4%)	22,895	(25.6%)
Depreciation and amortization	7,812	9,997	(21.9%)	11,097	(9.9%)
Driver commissions	13,058	14,933	(12.6%)	22,262	(32.9%)
Insurance	4,509	7,442	(39.4%)	8,732	(14.8%)
Fuel	5,278	5,397	(2.2%)	9,928	(45.6%)

[1] Represents the percentage increase (decrease) from the prior year.

Volume and price information were as follows for the periods indicated:

	Year Ended December 31,		
	2017	2016	2015
Field level purchase volumes — per day [1]			
Crude oil — barrels	67,447	72,900	106,400
Average purchase price			
Crude oil — per barrel	$ 49.88	$ 39.30	$ 45.41

[1] Reflects the volume purchased from third parties at the field level of operations.

2017 compared to 2016. Crude oil marketing revenues increased by $223.5 million during the year ended December 31, 2017 as compared to 2016 primarily as a result of an increase in the market price of crude oil, which increased revenues by approximately $329.7 million, partially offset by lower crude oil volumes, which decreased revenues by approximately $106.2 million. The average crude oil price received was $39.30 for 2016, which increased to $49.88 for 2017.

Our marketing operating earnings for the year ended December 31, 2017 decreased by $5.3 million as compared to 2016, primarily as a result of declines in crude oil volumes, including declines as a result of the effects of Hurricane Harvey, which affected the Gulf Coast area in late August and early September 2017, as well as a narrowing of margins during 2017. Operating earnings were also impacted by inventory valuation changes (as shown in the table below) and the implementation in August 2017 of a voluntary early retirement program for certain employees, which resulted in an increase in personnel expenses of approximately $0.4 million. During the latter part of 2017, volumes began increasing as activity in certain marketing areas increased primarily as a result of increased wellhead purchases.

Driver commissions decreased by $1.9 million during the year ended December 31, 2017 as compared to 2016, primarily as a result of the decrease in crude oil marketing volumes in 2017. Insurance costs decreased by $2.9 million during the year ended December 31, 2017 as compared to 2016, primarily as a result of favorable driver safety performance and reduced mileage during 2017 as compared to 2016. Fuel costs decreased by $0.1 million during the year ended December 31, 2017 as compared to 2016 consistent with decreased marketing volumes and lower crude oil prices during 2016, offset by an increase in the price of diesel fuel during 2017 as compared to 2016.

2016 compared to 2015. Crude oil marketing revenues decreased by $832.1 million during the year ended December 31, 2016 as compared to 2015, primarily as a result of lower crude oil volumes, which decreased revenues by approximately $475.5 million and a decrease in the market price of crude oil, which decreased revenues by approximately $356.6 million. The average crude oil price received was $45.41 for 2015, which decreased to $39.30 for 2016. Lower crude oil prices resulted in curtailed drilling efforts in most areas. Crude marketing volumes decreased as a result of lower wellhead purchases in 2016 as compared to 2015.

Our marketing segment operating earnings for the year ended December 31, 2016 decreased by $5.9 million as compared to 2015, primarily as a result of declines in crude oil volumes and a decrease in the market price of crude oil. Volume declines resulted from a decrease in wellhead purchases, partially offset by inventory valuation changes (as shown in the table below).

Driver commissions decreased by $7.3 million during the year ended December 31, 2016 as compared to 2015, primarily as a result of the decrease in crude oil marketing volumes. Insurance costs decreased by $1.3 million during the year ended December 31, 2016 as compared to 2015, primarily as a result of favorable driver safety performance during 2016 as compared to 2015. Fuel costs decreased by $4.5 million during the year ended December 31, 2016 as compared to 2015 consistent with decreased marketing volumes and lower crude oil prices during 2016 as compared to 2015.

Field Level Operating Earnings (Non-GAAP Financial Measure). Inventory valuations and forward commodity contract (derivatives or mark-to-market) valuations are two significant factors affecting comparative crude oil marketing segment operating earnings. As a purchaser and shipper of crude oil, we hold inventory in storage tanks and third-party pipelines. During periods of increasing crude oil prices, we recognize inventory liquidation gains while during periods of falling prices, we recognize inventory liquidation and valuation losses.

Crude oil marketing operating earnings can be affected by the valuations of our forward month commodity contracts (derivative instruments). These non-cash valuations are calculated and recorded at each period end based on the underlying data existing as of such date. We generally enter into these derivative contracts as part of a pricing strategy based on crude oil purchases at the wellhead (field level). The valuation of derivative instruments at period end requires the recognition of non-cash "mark-to-market" gains and losses.

The impact of inventory liquidations and derivative valuations on our marketing segment operating earnings is summarized in the following reconciliation of our non-GAAP financial measure for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
As reported segment operating earnings [(1)]	$11,700	$17,045	$22,895
Add (subtract):			
Inventory liquidation gains	(3,372)	(8,243)	—
Inventory valuation losses	—	—	5,357
Derivative valuation (gains) losses	27	(243)	188
Field level operating earnings [(2)]	$ 8,355	$ 8,559	$28,440

[(1)] Segment operating earnings included inventory liquidation gains of $3.3 million and $8.2 million for the years ended December 31, 2017 and 2016, respectively, and inventory valuation losses of $5.4 million for the year ended December 31, 2015.
[(2)] The use of field level operating earnings is (a) unique to us, (b) not a substitute for a GAAP measure and (c) may not be comparable to any similar measures developed by industry participants. We utilize this data to evaluate the profitability of our operations.

Field level operating earnings and field level purchase volumes depict our day-to-day operation of acquiring crude oil at the wellhead, transporting the product and delivering the product to market sales points. Field level operating earnings decreased during the year ended December 31, 2017 as compared to 2016, primarily due to increased personnel costs related to the voluntary early retirement program, partially offset by increased volumes and the effects of a newly negotiated barge contract, which reduced operating expenses, beginning in the third quarter of 2017.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS — (Continued)

Field level operating earnings decreased during the year ended December 31, 2016 as compared to 2015 as competition and additional industry infrastructure development progressed in the region. A key factor in unit margins is the value difference between crude oil supplies in the mid-continent region of the U.S. versus crude oil supply costs in the eastern region of the U.S. We have been able to capture some of this value difference by shipping crude oil from the Texas Gulf Coast to other locations.

We held crude oil inventory at a weighted average composite price as follows at the dates indicated (in barrels):

	December 31,					
	2017		2016		2015	
	Barrels	Average Price	Barrels	Average Price	Barrels	Average Price
Crude oil inventory	198,011	$61.57	255,146	$51.22	261,718	$29.31

Historically, prices received for crude oil have been volatile and unpredictable with price volatility expected to continue.

Transportation

Our transportation segment revenues, operating earnings (losses) and selected costs were as follows for the periods indicated (in thousands):

	Year Ended December 31,				
	2017	2016	Change[(1)]	2015	Change[(1)]
Revenues	$53,358	$52,355	1.9%	$63,331	(17.3%)
Operating earnings (losses)	$ (544)	$ (48)	1033.3%	$ 3,701	(101.3%)
Depreciation and amortization	$ 5,364	$ 7,249	(26.0%)	$ 7,554	(4.0%)
Driver commissions	$11,546	$11,227	2.8%	$13,265	(15.4%)
Insurance	$ 5,452	$ 4,952	10.1%	$ 4,543	9.0%
Fuel	$ 6,401	$ 5,688	12.5%	$ 8,134	(30.1%)
Maintenance expense	$ 6,061	$ 5,410	12.0%	$ 6,365	(15.0%)
Mileage (000s)	21,836	22,611	(3.4%)	25,205	(10.3%)

(1) Represents the percentage increase (decrease) from the prior year.

Our revenue rate structure includes a component for fuel costs in which fuel cost fluctuations are largely passed through to the customer over time. Revenues, net of fuel cost, were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Total transportation revenue	$53,358	$52,355	$63,331
Diesel fuel cost	(6,401)	(5,688)	(8,134)
Revenues, net of fuel cost [(1)]	$46,957	$46,667	$55,197

(1) Revenues, net of fuel cost, is a non-GAAP financial measure and is utilized for internal analysis of the results of our transportation segment.

2017 compared to 2016. Revenues, net of fuel cost, increased by $0.3 million during the year ended December 31, 2017, primarily as a result of increased activity in our transportation segment. We began to see a slight increase in transportation activity during late 2017, and we continue to pursue our strategy of streamlining operations and diversifying offerings in our transportation segment. This increase in services resulted in an increase in variable expenses related to transportation activities. Fuel increased by $0.7 million as a result of an

increase in the price of diesel during 2017 as compared to 2016. Our operating results for 2017 were also adversely impacted by Hurricane Harvey, which affected the Gulf Coast area in late August and early September of 2017, resulting in decreased revenues and lower mileage during 2017.

2016 compared to 2015. Revenues, net of fuel cost, decreased by $8.5 million during the year ended December 31, 2016 as compared to 2015, because of lower demand as indicated by the decreased mileage during 2016 as compared to 2015. The combination of lower demand and excess industry-wide trucking capacity led to pressures on volumes and freight rates throughout 2016. The result is an adverse impact on operating earnings. During 2016, we reduced expenses through staff reductions and selling of older inefficient equipment. Fuel decreased by $2.4 million as a result of lower mileage during 2016 as compared to 2015.

Equipment additions and retirement for the transportation fleet were as follows for the periods indicated:

	Year Ended December 31,		
	2017	2016	2015
New truck-tractors purchased	—	30 units	60 units
Truck-tractors retired	21 units	—	—
New trailers purchased	—	54 units	12 units
Trailers retired	—	50 units	—

The sale of retired equipment produced gains of less than $0.1 million, $0.4 million and less than $0.1 million during the years ended December 31, 2017, 2016 and 2015, respectively.

Our customers are primarily in the domestic petrochemical industry. Customer demand is affected by low natural gas prices (a basic feedstock cost for the petrochemical industry) and high export demand for petrochemicals. During 2016, the competitive landscape in the transportation sector remained difficult and led to lower revenues in this segment. During late 2017, we have seen an increase in customer demand for chemical tank trucking, and we are working on capturing those opportunities.

Oil and Gas

Our upstream crude oil and natural gas exploration and production segment revenues and operating earnings (losses) were primarily a function of crude oil and natural gas prices and volumes. We accounted for our upstream operations under the successful efforts method of accounting. As a result of AREC's bankruptcy filing in April 2017 and our loss of control of this subsidiary, we deconsolidated AREC effective with its bankruptcy filing and recorded our investment in AREC under the cost method of accounting. Our results for 2017 are only through April 30, 2017, during the period in which AREC was consolidated.

Our upstream crude oil and natural gas exploration and production segment revenues, operating earnings (losses) and selected costs were as follows for the periods indicated (in thousands):

	Year Ended December 31,				
	2017	2016	Change[1]	2015	Change[1]
Revenues [2]	$1,427	$3,410	(58.2%)	$ 5,063	(32.6%)
Operating earnings (losses) [2]	53	(533)	109.9%	(19,016)	97.2%
Depreciation and depletion [2]	423	1,546	(72.6%)	5,066	(69.5%)
Dry hole expense [2]	—	—	0.0%	817	(100.0%)
Prospect impairments [2]	3	283	(98.9%)	1,758	(83.9%)
Producing property impairments [2]	—	30	(100.0%)	10,324	(99.7%)

[1] Represents the percentage increase (decrease) from the prior year.
[2] Results for 2017 represents amounts for the period from January 1, 2017 through April 30, 2017.

2017 compared to 2016. Our upstream crude oil and natural gas exploration and production revenues and depreciation and depletion expense decreased $2.0 million and $1.1 million, respectively, during the year ended December 31, 2017 as compared to 2016. These decreases were primarily as a result of the deconsolidation of

AREC effective with its bankruptcy filing in April 2017 (four months of revenues and expenses in 2017 versus twelve months of revenues and expenses in 2016) as well as production declines offsetting commodity price increases in 2017.

2016 compared to 2015. Our upstream crude oil and natural gas exploration and production segment revenues and depreciation and depletion expense decreased $1.7 million and $3.5 million, respectively, during the year ended December 31, 2016 as compared to 2015, primarily as a result of production declines. Sales volumes decreased following normal production declines as persistently low prices curtailed the development of crude oil and natural gas properties in 2015 and 2016. Contributing to operating losses were property impairments as shown in the table above. Property impairments in 2015 occurred as result of declines in crude oil prices. Depreciation and depletion expense, calculated on a units-of-production basis, decreased primarily due to lower production volumes in 2016.

Volume and price information was as follows for the periods indicated (volumes in thousands):

	Year Ended December 31,		
	2017	2016	2015
Crude oil			
Volume—barrels [(1)]	11,643	34,200	50,000
Average price per barrel	$ 49.44	$ 38.07	$ 46.51
Natural gas			
Volume—Mcf [(1)]	189,488	662,000	889,000
Average price per Mcf	$ 2.86	$ 2.26	$ 2.46
Natural gas liquids			
Volume—barrels [(1)]	11,204	42,500	42,100
Average price per barrel	$ 26.77	$ 14.39	$ 12.70

[(1)] Volumes for 2017 are only through April 30, 2017 as a result of the deconsolidation of this subsidiary due to its bankruptcy filing.

During the period from January 1, 2017 through April 30, 2017, we participated in the drilling of six wells in the Permian Basin and one well in the Haynesville Shale with no dry holes. During the year ended December 31, 2016, we participated in the drilling of seven wells in Permian Basin with no dry holes, and during the year ended December 31, 2015, we participated in the drilling of 14 wells with one dry hole.

During the years ended December 31, 2016 and 2015, impairment charges for crude oil and natural gas properties were approximately $0.3 million and $12.1 million, respectively.

Capitalized crude oil and natural gas property costs were amortized in expense as the underlying crude oil and natural gas reserves were produced (units-of-production method).

General and Administrative Expense

General and administrative expenses decreased by $0.7 million during the year ended December 31, 2017 as compared to 2016, primarily due to the deconsolidation of AREC in April 2017 (four months of expense in 2017 versus twelve months of expense in 2016), partially offset by an increase of approximately $1.0 million in personnel expenses in 2017 as a result of a voluntary early retirement program for certain employees, and higher legal and audit fees in 2017.

General and administrative expenses increased by $0.5 million during the year ended December 31, 2016 as compared to 2015, primarily as a result of increased use of outside consultants in the fourth quarter of 2016. Expenses in 2015 were higher due to a $1.1 million lump sum payment made during the first quarter of 2015 to our former President upon his retirement.

Investments in Unconsolidated Affiliates

During the second quarter of 2017, we deconsolidated AREC effective with its bankruptcy filing on April 21, 2017 and recorded our investment in AREC under the cost method of accounting. Based upon bids received in the auction process (see Note 3 in the Notes to Consolidated Financial Statements for further information), we determined that the fair value of our investment in AREC was expected to be lower than its net book value immediately prior to the deconsolidation. As a result, during the second quarter of 2017, we recorded a non-cash charge of $1.6 million associated with the deconsolidation of AREC, which reflected the excess of the net assets of AREC over its estimated fair value based on an expected sales transaction price of approximately $5.0 million, net of estimated transaction costs. During the third quarter of 2017, we recognized an additional loss of $1.9 million, which represents the difference between the proceeds we expect to be paid upon settlement of the bankruptcy, net of anticipated remaining closing costs identified as part of the liquidation plan, and the book value of our cost method investment.

During the third quarter of 2017, we completed a review of our investment in VestaCare and determined that there was an other than temporary impairment as the current projected operating results of VestaCare did not support the carrying value of our investment. As such, we recognized a pre-tax impairment charge of $2.5 million during the third quarter of 2017 related to our investment in VestaCare.

During the year ended December 31, 2016, we completed a review of our equity method investment in Bencap and determined that there was an other than temporary impairment. Under the terms of the investment agreement, Bencap had the option to request borrowings from us of up to $1.5 million (on or after December 5, 2016 but before October 31, 2018) that we were required to provide or forfeit our 30 percent member interest. During 2016, our management determined that we were unlikely to provide additional funding due to Bencap's lower than projected revenue growth and operating losses since investment inception. During the third quarter of 2016, we recognized an after-tax net loss of $1.4 million to write-off our investment in Bencap, which included a pre-tax impairment charge of $1.7 million, pre-tax losses from the equity method investment of $0.5 million and a tax benefit of $0.8 million.

Income Taxes

Provision for (benefit from) income taxes is based upon federal and state tax rates, and variations in amounts are consistent with taxable income in the respective accounting periods.

On December 22, 2017, the Tax Cut and Jobs Act was enacted into law resulting in a reduction in the federal corporate income tax rate from 35 percent to 21 percent for years beginning in 2018. At December 31, 2017, we had a deferred tax liability of approximately $3.3 million (reflecting a reduction of approximately $2.0 million resulting from the lower rate under which those deferred taxes would be expected to be recovered or settled). As a result of the lower tax rate, we expect to see a decrease in either our provision for or benefit from income taxes during 2018 as compared to 2017.

See Note 11 in the Notes to Consolidated Financial Statements for further information.

Liquidity and Capital Resources

Liquidity

Our liquidity is from our cash balance and net cash provided by operating activities and is therefore dependent on the success of future operations. If our cash inflow subsides or turns negative, we will evaluate our investment plan and remain flexible.

One of our wholly owned subsidiaries, AREC, filed for bankruptcy in April 2017. Over the past few years, we have de-emphasized our upstream operations and do not expect this Chapter 11 filing by AREC to have a material adverse impact on any of our core businesses. In connection with its bankruptcy filing, AREC entered into the DIP Credit Agreement with AE. AREC borrowed approximately $0.4 million under the DIP Credit Agreement, and the amount was repaid during the third quarter of 2017 with proceeds from the sales of the assets. AE was the primary creditor in AREC's Chapter 11 process. As a result of an auction process (see Note 1 in the Notes to Consolidated Financial Statements), AREC sold its assets for approximately $5.2 million during 2017. After settlement of certain claims in late 2017, AE received approximately $2.8 million from AREC. AE anticipates receiving an additional $0.4 million in 2018 when the bankruptcy case is dismissed.

At December 31, 2017, 2016 and 2015, we had no bank debt or other forms of debenture obligations. We maintain cash balances in order to meet the timing of day-to-day cash needs. Cash and working capital, the excess of current assets over current liabilities, were as follows at the dates indicated (in thousands):

	December 31,		
	2017	2016	2015
Cash and cash equivalents	$109,393	$ 87,342	$91,877
Working capital	116,087	106,444	96,340

We maintain a stand-by letter of credit facility with Wells Fargo Bank, National Association to provide for the issuance of up to $60 million in stand-by letters of credit for the benefit of suppliers of crude oil within our crude oil marketing segment and for other purposes. Stand-by letters of credit are issued as needed and are canceled as the underlying purchase obligations are satisfied by cash payment when due. The issuance of stand-by letters of credit enables us to avoid posting cash collateral when procuring crude oil supply. We are currently using the letter of credit facility for a letter of credit related to our insurance program. At December 31, 2017, we had $2.2 million outstanding under this facility. During January 2018, the letter of credit amount outstanding decreased to approximately $0.9 million. No letter of credit amounts were outstanding at December 31, 2016.

We believe current cash balances, together with expected cash generated from future operations, and the ease of financing truck and trailer additions through leasing arrangements (should the need arise) will be sufficient to meet our short-term and long-term liquidity needs.

We utilize cash from operations to make discretionary investments in our marketing and transportation businesses. With the exception of operating and capital lease commitments primarily associated with storage tank terminal arrangements, leased office space and tractors, our future commitments and planned investments can be readily curtailed if operating cash flows decrease. See "Other Items" below for information regarding our operating and capital lease obligations.

The most significant item affecting future increases or decreases in liquidity is earnings from operations, and these earnings are dependent on the success of future operations.

Cash Flows from Operating, Investing and Financing Activities

Our consolidated cash flows from operating, investing and financing activities were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Cash provided by (used in):			
Operating activities	$26,096	$ 6,944	$ 25,477
Investing activities	(216)	(7,768)	(10,072)
Financing activities	(3,829)	(3,711)	(3,712)

Operating activities. Net cash flows provided by operating activities for the year ended December 31, 2017 increased by $19.2 million when compared to 2016. This increase was primarily due to an increase in revenues, partially offset by increased operating and general and administrative expenses.

Net cash flows provided by operating activities for the year ended December 31, 2016 decreased by $18.5 million when compared to 2015. This decrease was primarily due to a decrease in revenues, partially offset by a decrease in operating and general and administrative expenses.

At various times each month, we may make cash prepayments and/or early payments in advance of the normal due date to certain suppliers of crude oil within our marketing operations. Crude oil supply prepayments are recouped and advanced from month to month as the suppliers deliver product to us. In addition, in order to secure crude oil supply, we may also "early pay" our suppliers in advance of the normal payment due date of the twentieth of the month following the month of production. These "early payments" reduce cash and accounts payable as of the balance sheet date. We also require certain customers to make similar early payments or to post cash collateral with us in order to support their purchases from us. Early payments and cash collateral received from customers increases cash and reduces accounts receivable as of the balance sheet date.

Early payments were as follows at the dates indicated (in thousands):

	December 31,		
	2017	2016	2015
Early payments received	$20,078	$15,032	$16,770
Cash collateral received	—	—	840
Prepayments to suppliers	—	—	167
Early payments to suppliers	6,100	14,382	11,645

We rely heavily on our ability to obtain open-line trade credit from our suppliers especially with respect to our crude oil marketing operations. During the fourth quarter of 2016, we elected to make several early payments in our crude oil marketing operations. Our cash balance increased by approximately $22.1 million at December 31, 2017 relative to the year ended December 31, 2016 as the year end 2016 balance was slightly lower than normal as a result of these early payments made during the fourth quarter of 2016. Consistent with higher crude commodity prices, the need for early payments was higher at December 31, 2017 as compared to December 31, 2016 and 2015.

Investing activities. Net cash flows used in investing activities for the year ended December 31, 2017 decreased by $7.6 million when compared to 2016. The decrease was primarily due to a $5.8 million decrease in capital spending for property and equipment (see table below), a $4.7 million decrease in investments in unconsolidated affiliates and the receipt of $2.8 million of proceeds related to the partial settlement of AREC's bankruptcy, partially offset by a $3.0 million decrease in cash proceeds from the sales of assets. During 2016, we invested a total of $4.7 million in two medical-related investments, VestaCare and Bencap.

Net cash flows used in investing activities for the year ended December 31, 2016 decreased by $2.3 million when compared to 2015. The decrease was primarily due to a $2.6 million decrease in capital spending for

property and equipment (see table below) and a $3.0 million increase in cash proceeds from the sales of assets, partially offset by a $4.7 million increase in investments in unconsolidated affiliates, as discussed above.

Financing activities. Cash used in financing activities for the year ended December 31, 2017 increased by $0.1 million when compared to 2016 and 2015. During each of the years ended December 31, 2017, 2016 and 2015, we paid a quarterly cash dividend of $0.22 per common share ($0.88 per common share per year), or $3.7 million. During 2017, we paid $0.1 million of principal repayments on capital lease obligations that we entered into in 2017 for certain of our tractors in our marketing segment, with principal contractual commitments to be paid over a period of five years.

Capital Projects

We use cash from operations and existing cash balances to make discretionary investments in our marketing and transportation businesses. Capital spending for the past five years was as follows for the periods indicated (in thousands):

	Year Ended December 31,				
	2017	2016	2015	2014	2013
Crude oil marketing [1]	$ 468	$ 1,321	$ 2,126	$13,598	$11,343
Truck transportation	351	6,868	6,579	8,994	3,165
Oil and natural gas exploration	1,825	295	2,369	7,931	13,094
Medical management	—	4,700	—	—	—
Capital spending	$2,644	$13,184	$11,074	$30,523	$27,602

[1] Our marketing segment amount for 2017 does not include approximately $1.8 million of tractors acquired under capital leases.

Our crude oil marketing segment spending levels were consistent during 2013 and 2014 and were backed by crude oil prices remaining strong, in the $90 – $100 per barrel range. In late 2014, crude oil prices fell and we curtailed spending during 2015, 2016 and 2017.

In our transportation segment, 2013 was stable with an increase in expenditures in 2014 to add capacity tracking with the petrochemical industry expansion efforts. However, in late 2015 and continuing into 2016 and 2017, demand for truck services weakened. The major project for 2016 was improvements to the existing Houston terminal facility. We are seeing increased demand in our transportation segment in 2017 and have plans to grow this segment in 2017.

We exited the crude oil and natural gas exploration and production business with the bankruptcy filing and subsequent sale of our crude oil and natural gas assets. We currently do not have any plans to pursue additional medical-related investments.

Other Items

Contractual Obligations

The following table summarizes our significant contractual obligations at December 31, 2017 (in thousands):

		Payments due by period			
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Capital lease obligations [1]	$ 1,847	$ 398	$ 796	$653	$—
Operating lease obligations [2]	3,407	2,758	531	95	23
Purchase obligations [3]	123,238	123,238	—	—	—
Total contractual obligations	$128,492	$126,394	$1,327	$748	$23

[1] Amounts represent our principal contractual commitments, including interest, outstanding under capital leases we entered into during 2017 for certain tractors in our marketing segment.
[2] Amounts represent rental obligations under non-cancelable operating leases and terminal arrangements with terms in excess of one year.
[3] Amount represents commitments to purchase certain quantities of crude oil substantially in January 2018 in connection with our crude oil marketing activities. These commodity purchase obligations are the basis for commodity sales, which generate the cash flow necessary to meet such purchase obligations.

In January 2018, we entered into a new lease agreement with a seven year term for storage tanks and other related assets in the Port of Victoria area of Texas in our crude oil marketing segment. Annual commitments for the years ended December 31, 2018 through 2025 will be approximately $1.5 million per year, for a total of approximately $10.1 million.

We maintain certain lease arrangements with independent truck owner-operators for use of their equipment and driver services on a month-to-month basis. In addition, we enter into office space and certain lease and terminal access contracts in order to provide tank storage and dock access for our crude oil marketing business. These storage and access contracts require certain minimum monthly payments for the term of the contracts. Rental expense was as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Rental expense	$12,073	$11,314	$11,168

Insurance

Our primary insurance needs are workers' compensation, automobile and umbrella liability coverage for our trucking fleet and medical insurance for our employees. Insurance costs were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Insurance costs	$10,438	$13,330	$15,570

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably expected to have a material current or future effect on our financial position, results of operations or cash flows.

Related Party Transactions

For information regarding our related party transactions, see Note 9 of the Notes to Consolidated Financial Statements.

Recent Accounting Developments

For information regarding recent accounting developments, see Note 2 of the Notes to Consolidated Financial Statements.

Outlook

We took various steps to streamline our business in 2017, which we anticipate will lead to increased margins in both of our core segments during 2018. Our focus in 2018 will be on expanding our core businesses and working on strategic business development. In spite of recovering crude oil prices and increased production in our crude oil gathering and marketing core areas, margins remain tight. Competition with peers and with pipeline direct connects to lease production remains challenging.

Our major objectives for 2018 are as follows:

- Marketing—We will have a focus on increasing margins to maximize cash flow, capturing midstream opportunities associated with increasing rig counts, drilling and completion activity in the U.S.
- Transportation—We plan to increase truck utilization, upgrade fleet quality and enhance driver retention and recruitment. The transportation segment is uniquely positioned to take advantage of major downstream infrastructure projects that are taking place across the Gulf Coast.
- Strategic business development—We will deploy a disciplined investment approach to growth in our two core segments and funding new growth opportunities that are adjacent and complimentary to existing operating activities.

Critical Accounting Policies and Estimates

In our financial reporting processes, we employ methods, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of our financial statements. These methods, estimates and assumptions also affect the reported amounts of revenues and expenses for each reporting period. Investors should be aware that actual results could differ from these estimates if the underlying assumptions prove to be incorrect. The following sections discuss the use of estimates within our critical accounting policies and estimates.

Fair Value Accounting

We enter into certain forward commodity contracts that are required to be recorded at fair value, and these contracts are recorded as either an asset or liability measured at its fair value. Changes in fair value are recognized immediately in earnings unless the derivatives qualify for, and we elect, cash flow hedge accounting. We had no contracts designated for hedge accounting during the years ended December 31, 2017, 2016 and 2015.

We utilize a market approach to valuing our commodity contracts. On a contract by contract, forward month by forward month basis, we obtain observable market data for valuing our contracts that typically have durations of less than 18 months. At December 31, 2017, all of our market value measurements were based on inputs based on observable market data (Level 2 inputs). See discussion under "Fair Value Measurements" in Note 10 to the Consolidated Financial Statements.

Our fair value contracts give rise to market risk, which represents the potential loss that may result from a change in the market value of a particular commitment. We monitor and manage our exposure to market risk to ensure compliance with our risk management policies. These risk management policies are regularly assessed to ensure their appropriateness given our objectives, strategies and current market conditions.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS — (Continued)

Trade Accounts and Allowance for Doubtful Accounts

Our trade accounts receivable has high volume and complexity of transactions and a high degree of interdependence with third parties. We manage our receivables by participating in a monthly settlement process with each of our counterparties. Ongoing account balances are monitored monthly, and we attempt to gain the cooperation of our counterparties to reconcile outstanding balances. We also place great emphasis on collecting cash balances due and paying only bonafide and properly supported claims. In addition, we maintain and monitor our bad debt allowance. We perform credit evaluations of our customers and grant credit based on past payment history, financial conditions and anticipated industry conditions. Customer payments are regularly monitored and a provision for doubtful accounts is established based on specific situations and overall industry conditions. However, a degree of risk remains due to the custom and practices of the industry. See Note 2 in the Notes to Consolidated Financial Statements for further information.

Liability and Contingency Accruals

From time to time as incidental to our operations, we become involved in various accidents, lawsuits and/or disputes. As an operator of an extensive trucking fleet, we are a party to motor vehicle accidents, worker compensation claims or other items of general liability as are typical for the industry. In addition, we have extensive operations that must comply with a wide variety of tax laws, environmental laws and labor laws, among others. Should an incident occur, we evaluate the claim based on its nature, the facts and circumstances and the applicability of insurance coverage. When our assessment indicates that it is probable that a liability has occurred and the amount of the liability can be reasonably estimated, we make appropriate accruals or disclosure. We base our estimates on all known facts at the time and our assessment of the ultimate outcome, including consultation with external experts and counsel. We revise these estimates as additional information is obtained or resolution is achieved.

At December 31, 2017, we were not aware of any contingencies or liabilities that would have a material adverse effect on our financial position, results of operations or cash flows.

Revenue Recognition

Our crude oil marketing customers are invoiced monthly based on contractually agreed upon terms. Revenue is recognized in the month in which the physical product is delivered to the customer. Where required, we also recognize fair value or mark-to-market gains and losses related to its commodity activities. See discussion under "Revenue Recognition" in Note 2 to the Consolidated Financial Statements. Transportation segment customers are invoiced, and the related revenue is recognized as the service is provided.

See Note 2 in the Notes to Consolidated Financial Statements for a discussion regarding our adoption on January 1, 2018 of the new accounting standard related to revenue recognition.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

This annual report for the year ended December 31, 2017 (our “annual report”) contains various forward-looking statements and information that are based on our beliefs, as well as assumptions made by us and information currently available to us. When used in this document, words such as “anticipate,” “project,” “expect,” “plan,” “seek,” “goal,” “estimate,” “forecast,” “intend,” “could,” “should,” “would,” “will,” “believe,” “may,” “potential” and similar expressions and statements regarding our plans and objectives for future operations are intended to identify forward-looking statements. Although we believe that our expectations reflected in such forward-looking statements are reasonable, we cannot give any assurances that such expectations will prove to be correct. Forward-looking statements are subject to a variety of risks, uncertainties and assumptions as described in more detail under Part I, Item 1A of our 2017 Form 10-K. If one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect, our actual results may vary materially from those anticipated, estimated, projected or expected. You should not put undue reliance on any forward-looking statements. The forward-looking statements in this annual report speak only as of the date hereof. Except as required by federal and state securities laws, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or any other reason.

FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

ADAMS RESOURCES & ENERGY, INC. AND SUBSIDIARIES
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CONSOLIDATED BALANCE SHEETS
(In thousands)

	December 31,	
	2017	**2016**
ASSETS		
Current assets:		
Cash and cash equivalents	$109,393	$ 87,342
Accounts receivable, net of allowance for doubtful accounts of $303 and $225, respectively	121,353	87,162
Inventory	12,192	13,070
Derivative assets	166	112
Income tax receivable	1,317	2,735
Prepayments and other current assets	1,264	2,097
Total current assets	245,685	192,518
Property and equipment, net	29,362	46,325
Investments in unconsolidated affiliates	425	2,500
Cash deposits and other assets	7,232	5,529
Total assets	$282,704	$246,872
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	$124,706	$ 79,897
Accounts payable – related party	5	53
Derivative liabilities	145	64
Current portion of capital lease obligations	338	—
Other current liabilities	4,404	6,060
Total current liabilities	129,598	86,074
Other long-term liabilities:		
Asset retirement obligations	1,273	2,329
Capital lease obligations	1,351	—
Deferred taxes and other liabilities	3,363	7,157
Total liabilities	135,585	95,560
Commitments and contingencies (Note 13)		
Shareholders' equity:		
Preferred stock – $1.00 par value, 960,000 shares authorized, none outstanding	—	—
Common stock – $0.10 par value, 7,500,000 shares authorized, 4,217,596 shares outstanding	422	422
Contributed capital	11,693	11,693
Retained earnings	135,004	139,197
Total shareholders' equity	147,119	151,312
Total liabilities and shareholders' equity	$282,704	$246,872

See Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

	Year Ended December 31,		
	2017	**2016**	**2015**
Revenues:			
Marketing	$1,267,275	$1,043,775	$1,875,885
Transportation	53,358	52,355	63,331
Oil and natural gas	1,427	3,410	5,063
Total revenues	1,322,060	1,099,540	1,944,279
Costs and expenses:			
Marketing	1,247,763	1,016,733	1,841,893
Transportation	48,538	45,154	52,076
Oil and natural gas	948	2,084	6,931
Oil and natural gas property impairments	3	313	12,082
General and administrative	9,707	10,410	9,939
Depreciation, depletion and amortization	13,599	18,792	23,717
Total costs and expenses	1,320,558	1,093,486	1,946,638
Operating earnings (losses)	1,502	6,054	(2,359)
Other income (expense):			
Loss on deconsolidation of subsidiary (Note 3)	(3,505)	—	—
Impairment of investment in unconsolidated affiliate	(2,500)	—	—
Interest income	1,103	582	327
Interest expense	(27)	(2)	(13)
Total other income (expense), net	(4,929)	580	314
(Losses) earnings before income taxes and investment in unconsolidated affiliate	(3,427)	6,634	(2,045)
Income tax (provision) benefit:			
Current	(895)	(2,778)	(4,073)
Deferred	3,840	87	4,843
Income tax benefit (provision)	2,945	(2,691)	770
Earnings (losses) from continuing operations	(482)	3,943	(1,275)
Losses from investment in unconsolidated affiliate, net of tax benefit of $—, $770 and $—, respectively	—	(1,430)	—
Net (losses) earnings	$ (482)	$ 2,513	$ (1,275)
Earnings (losses) per share:			
From continuing operations	$ (0.11)	$ 0.94	$ (0.30)
From investment in unconsolidated affiliate	—	(0.34)	—
Basic and diluted net (losses) earnings per common share	$ (0.11)	$ 0.60	$ (0.30)
Weighted average number of common shares outstanding	4,218	4,218	4,218
Dividends per common share	$ 0.88	$ 0.88	$ 0.88

See Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	Year Ended December 31,		
	2017	**2016**	**2015**
Operating activities:			
Net (losses) earnings	$ (482)	$ 2,513	$ (1,275)
Adjustments to reconcile net (losses) earnings to net cash provided by operating activities:			
Depreciation, depletion and amortization	13,599	18,792	23,717
Gains on sale of property	(594)	(1,966)	(535)
Dry hole costs incurred	—	—	817
Impairment of oil and natural gas properties	3	313	12,082
Provision for doubtful accounts	78	19	27
Deferred income taxes	(3,840)	(857)	(4,843)
Net change in fair value contracts	27	(243)	188
Losses from equity investment	—	468	—
Impairment of investments in unconsolidated affiliates	2,500	1,732	—
Loss on deconsolidation of subsidiary (Note 3)	3,505	—	—
Changes in assets and liabilities:			
Accounts receivable	(34,935)	(15,368)	72,594
Accounts receivable/payable, affiliates	271	—	—
Inventories	878	(5,399)	5,810
Income tax receivable	1,418	(148)	(1,617)
Prepayments and other current assets	831	492	8,351
Accounts payable	44,790	6,984	(87,404)
Accrued liabilities	(991)	52	(166)
Other	(962)	(440)	(2,269)
Net cash provided by operating activities	26,096	6,944	25,477
Investing activities:			
Property and equipment additions	(2,644)	(8,484)	(11,074)
Proceeds from property sales	720	3,706	719
Proceeds from sales of AREC assets	2,775	—	—
Investments in unconsolidated affiliates	—	(4,700)	—
Insurance and state collateral (deposits) refunds	(1,067)	1,710	283
Net cash used in investing activities	(216)	(7,768)	(10,072)
Financing activities:			
Principal repayments of capital lease obligations	(118)	—	—
Dividends paid on common stock	(3,711)	(3,711)	(3,712)
Net cash used in financing activities	(3,829)	(3,711)	(3,712)
Increase (decrease) in cash and cash equivalents	22,051	(4,535)	11,693
Cash and cash equivalents at beginning of period	87,342	91,877	80,184
Cash and cash equivalents at end of period	$109,393	$ 87,342	$ 91,877

See Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(In thousands)

	Common Stock	Contributed Capital	Retained Earnings	Total Stockholders' Equity
Balance, January 1, 2015	$422	$11,693	$145,382	$157,497
Net losses	—	—	(1,275)	(1,275)
Dividends paid on common stock	—	—	(3,712)	(3,712)
Balance, December 31, 2015	422	11,693	140,395	152,510
Net earnings	—	—	2,513	2,513
Dividends paid on common stock	—	—	(3,711)	(3,711)
Balance, December 31, 2016	422	11,693	139,197	151,312
Net losses	—	—	(482)	(482)
Dividends paid on common stock	—	—	(3,711)	(3,711)
Balance, December 31, 2017	$422	$11,693	$135,004	$147,119

See Notes to Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Organization and Basis of Presentation

Organization

Adams Resources & Energy, Inc. (“AE”) is a publicly traded Delaware corporation organized in 1973, the common shares of which are listed on the NYSE MKT LLC (“NYSE MKT”) under the ticker symbol “AE”. We and our subsidiaries are primarily engaged in the business of crude oil marketing, transportation and storage in various crude oil and natural gas basins in the lower 48 states of the United States (“U.S.”). We also conduct tank truck transportation of liquid chemicals and dry bulk and ISO tank container storage and transportation primarily in the lower 48 states of the U.S. with deliveries into Canada and Mexico and with terminals in the Gulf Coast region of the U.S. Unless the context requires otherwise, references to “we,” “us,” “our,” the “Company” or “AE” are intended to mean the business and operations of Adams Resources & Energy, Inc. and its consolidated subsidiaries.

On April 21, 2017, one of our wholly owned subsidiaries, Adams Resources Exploration Corporation (“AREC”), filed a voluntary petition in the United States Bankruptcy Court for the District of Delaware (the “Bankruptcy Court”) seeking relief under Chapter 11 of Title 11 of the United States Code (the “Bankruptcy Code”), Case No. 17-10866 (KG). AREC operated its business and managed its properties as “debtors-in-possession” under the jurisdiction of the Bankruptcy Court and in accordance with the applicable provisions of the Bankruptcy Code and order of the Bankruptcy Court. AE was the primary creditor in the Chapter 11 process.

On May 3, 2017, AREC filed a motion with the Bankruptcy Court for approval of an auction process to sell its assets pursuant to Section 363 of the Bankruptcy Code and for approval to engage an advisor to conduct the auction. The auction commenced on July 19, 2017 to determine the highest or otherwise best bid to acquire all or substantially all of AREC’s assets. During the third quarter of 2017, Bankruptcy Court approval was obtained on three asset purchase and sales agreements with three unaffiliated parties, and AREC closed on the sales of substantially all of its assets (see Note 3 for further information).

As a result of AREC’s voluntary bankruptcy filing in April 2017, we no longer controlled the operations of AREC; therefore, we deconsolidated AREC effective with the bankruptcy filing and recorded our investment in AREC under the cost method (see Note 3 for further information). We obtained approval of a confirmed plan in December 2017, and we expect the case to be dismissed during the first half of 2018. Over the past few years, we have de-emphasized our upstream operations and do not expect this Chapter 11 filing by AREC to have a material adverse impact on any of our core businesses.

Historically, we have operated and reported in three business segments: (i) crude oil marketing, transportation and storage, (ii) tank truck transportation of liquid chemicals and dry bulk and ISO tank container storage and transportation, and (iii) upstream crude oil and natural gas exploration and production. We exited the crude oil and natural gas exploration and production business during 2017 with the sale of our crude oil and natural gas exploration and production assets (see Note 3 for further information).

The consolidated financial statements and the accompanying notes are prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) and the rules of the U.S. Securities and Exchange Commission (“SEC”). All significant intercompany transactions and balances have been eliminated in consolidation.

Use of Estimates

The preparation of our financial statements in conformity with GAAP requires management to use estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We base our estimates and judgments on historical experience and on various other assumptions and information we believe to be reasonable under the circumstances. Estimates and assumptions about future events and their effects cannot be perceived with certainty and, accordingly, these estimates may change as new events occur, as more experience is acquired, as additional information is obtained and as the operating environment changes. While we believe the estimates and assumptions used in the preparation of the consolidated financial statements are appropriate, actual results could differ from those estimates.

Note 2. Summary of Significant Accounting Policies

We adhere to the following significant accounting policies in the preparation of our consolidated financial statements.

Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable associated with crude oil marketing activities comprise approximately 90 percent of our total receivables, and industry practice requires payment for these sales to occur within 20 days of the end of the month following a transaction. Our customer makeup, credit policies and the relatively short duration of receivables mitigate the uncertainty typically associated with receivables management. An allowance for doubtful accounts is provided where appropriate.

Our allowance for doubtful accounts is determined based on specific identification combined with a review of the general status of the aging of all accounts. We consider the following factors in our review of our allowance for doubtful accounts: (i) historical experience with customers, (ii) the perceived financial stability of customers based on our research, (iii) the levels of credit we grant to customers, and (iv) the duration of the receivable. We may increase the allowance for doubtful accounts in response to the specific identification of customers involved in bankruptcy proceedings and similar financial difficulties. On a routine basis, we review estimates associated with the allowance for doubtful accounts to ensure that we have recorded sufficient reserves to cover potential losses. See Note 14 for further information regarding credit risk.

The following table presents our allowance for doubtful accounts activity for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Balance at beginning of period	$225	$206	$179
Charges to costs and expenses	137	100	116
Deductions	(59)	(81)	(89)
Balance at end of period	$303	$225	$206

Cash and Cash Equivalents

Cash and cash equivalents represent unrestricted cash on hand and highly liquid investments with original maturities of less than three months from the date of purchase. Cash and cash equivalents are maintained with major financial institutions, and deposit amounts may exceed the amount of federally backed insurance provided. While we regularly monitor the financial stability of these institutions, cash and cash equivalents ultimately remain at risk subject to the financial viability of these institutions.

Derivative Instruments

In the normal course of our operations, our crude oil marketing segment purchases and sells crude oil. We seek to profit by procuring the commodity as it is produced and then delivering the product to the end users or the intermediate use marketplace. As typical for the industry, these transactions are made pursuant to the terms of forward month commodity purchase and/or sale contracts. Some of these contracts meet the definition of a derivative instrument, and therefore, we account for these contracts at fair value, unless the normal purchase and sale exception is applicable. These types of underlying contracts are standard for the industry and are the governing document for our crude oil marketing segment. None of our derivative instruments have been designated as hedging instruments.

Employee Benefits

We maintain a 401(k) savings plan for the benefit of our employees. We do not maintain any other pension or retirement plans. Our 401(k) plan contributory expenses were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Contributory expenses	$734	$757	$768

Earnings Per Share

Earnings per share are based on the weighted average number of shares of common stock and potentially dilutive common stock shares outstanding during the period. The weighted average number of shares outstanding was 4,217,596 for each of the years ended December 31, 2017, 2016 and 2015. There were no potentially dilutive securities outstanding during those periods.

Fair Value Measurements

The carrying amounts reported in the consolidated balance sheets for cash and cash equivalents, accounts receivable and accounts payable approximates fair value because of the immediate or short-term maturity of these financial instruments.

Our fair value estimates are based on either (i) actual market data or (ii) assumptions that other market participants would use in pricing an asset or liability, including estimates of risk, in the principal market of the asset or liability at a specified measurement date. Recognized valuation techniques employ inputs such as contractual prices, quoted market prices or rates, operating costs, discount factors and business growth rates. These inputs may be either readily observable, corroborated by market data or generally unobservable. In developing our estimates of fair value, we endeavor to utilize the best information available and apply market-based data to the highest extent possible. Accordingly, we utilize valuation techniques (such as the market approach) that maximize the use of observable inputs and minimize the use of unobservable inputs.

A three-tier hierarchy has been established that classifies fair value amounts recognized in the financial statements based on the observability of inputs used to estimate such fair values. The hierarchy considers fair value amounts based on observable inputs (Levels 1 and 2) to be more reliable and predictable than those based primarily on unobservable inputs (Level 3). At each balance sheet reporting date, we categorize our financial assets and liabilities using this hierarchy.

The characteristics of the fair value amounts classified within each level of the hierarchy are described as follows:

- Level 1 fair values are based on quoted prices, which are available in active markets for identical assets or liabilities as of the measurement date. Active markets are defined as those in which transactions for identical assets or liabilities occur with sufficient frequency so as to provide pricing information on an ongoing basis. For Level 1 valuation of marketable securities, we utilize market quotations provided by our primary financial institution. For the valuations of derivative financial instruments, we utilize the New York Mercantile Exchange (“NYMEX”) for certain commodity valuations.
- Level 2 fair values are based on (a) quoted prices for similar assets or liabilities in active markets, (b) quoted prices for identical assets or liabilities but in markets that are not actively traded or in which little information is released to the public, (c) observable inputs other than quoted prices, and (d) inputs derived from observable market data. Source data for Level 2 inputs include information provided by the NYMEX, published price data and indices, third party price survey data and broker provided forward price statistics.
- Level 3 fair values are based on unobservable market data inputs for assets or liabilities.

Fair value contracts consist of derivative financial instruments and are recorded as either an asset or liability measured at its fair value. Changes in fair value are recognized immediately in earnings unless the derivatives qualify for, and we elect, cash flow hedge accounting. We had no contracts designated for hedge accounting during any of the current reporting periods (see Note 10 for further information).

Fair value estimates are based on assumptions that market participants would use when pricing an asset or liability, and we use a fair value hierarchy of three levels that prioritizes the information used to develop those assumptions. Currently, for all items presented herein, we utilize a market approach to valuing our contracts. On a contract by contract, forward month by forward month basis, we obtain observable market data for valuing our contracts. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data.

Impairment Testing for Long-Lived Assets

Long-lived assets (primarily property and equipment) are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. Long-lived assets with carrying values that are not expected to be recovered through future cash flows are written-down to their estimated fair values. The carrying value of a long-lived asset is deemed not recoverable if it exceeds the sum of undiscounted cash flows expected to result from the use and eventual disposition of the asset. If the asset's carrying value exceeds the sum of its undiscounted cash flows, a non-cash asset impairment charge equal to the excess of the asset's carrying value over its estimated fair value is recorded. Fair value is defined as the price that would be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants at a specified measurement date. We measure fair value using market price indicators or, in the absence of such data, appropriate valuation techniques. See Note 10 for information regarding impairment charges related to long-lived assets.

Income Taxes

Income taxes are accounted for using the asset and liability method. Under this approach, deferred tax assets and liabilities are recognized based on anticipated future tax consequences attributable to differences between financial statement carrying amounts of such items and their respective tax basis (see Note 11 for further information). On December 22, 2017, the Tax Cut and Jobs Act was enacted into law resulting in a reduction in the federal corporate income tax rate from 35 percent to 21 percent for years beginning in 2018, which will impact our deferred tax assets and liabilities.

Inventory

Inventory consists of crude oil held in storage tanks and at third-party pipelines as part of our crude oil marketing operations. Crude oil inventory is carried at the lower of average cost or net realizable value.

Letter of Credit Facility

We maintain a Credit and Security Agreement with Wells Fargo Bank, National Association to provide up to a $60 million stand-by letter of credit facility used to support crude oil purchases within our crude oil marketing segment and for other purposes. We are currently using the letter of credit facility for a letter of credit related to our insurance program. This facility is collateralized by the eligible accounts receivable within the crude oil marketing segment and expires on August 27, 2019.

The issued stand-by letters of credit are canceled as the underlying purchase obligations are satisfied by cash payment when due. The letter of credit facility places certain restrictions on Gulfmark Energy, Inc., one of our wholly owned subsidiaries. These restrictions include the maintenance of a combined 1.1 to 1.0 current ratio and the maintenance of positive net earnings excluding inventory valuation changes, as defined, among other restrictions. We are currently in compliance with all such financial covenants. At December 31, 2017, we had $2.2 million outstanding under this facility. No letter of credit amounts were outstanding at December 31, 2016.

Property and Equipment

Property and equipment is recorded at cost. Expenditures for additions, improvements and other enhancements to property and equipment are capitalized, and minor replacements, maintenance and repairs that do not extend asset life or add value are charged to expense as incurred. When property and equipment assets are retired or otherwise disposed of, the related cost and accumulated depreciation is removed from the accounts and any resulting gain or loss is included in results of operations in operating costs and expenses for the respective period. Property and equipment, except for land, is depreciated using the straight-line method over the estimated average useful lives of three to twenty years.

Oil and natural gas exploration and development expenditures were accounted for in accordance with the successful efforts method of accounting. Direct costs of acquiring developed or undeveloped leasehold acreage, including lease bonus, brokerage and other fees, were capitalized. Exploratory drilling costs were initially capitalized until the properties were evaluated and determined to be either productive or nonproductive. These evaluations were made on a quarterly basis. If an exploratory well was determined to be nonproductive, the costs of drilling the well were charged to expense. Costs incurred to drill and complete development wells, including dry holes, were capitalized. At December 31, 2017 and 2016, we had no unevaluated or "suspended" exploratory drilling costs. In April 2017, our upstream crude oil and natural gas exploration and production subsidiary was deconsolidated and accounted for under the cost method of accounting (see Notes 1 and 3 for further discussion).

We capitalize interest costs, if any, incurred in connection with major capital expenditures while the asset is in its construction phase. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life as a component of depreciation expense. When capitalized interest is recorded, it reduces interest expense.

Asset retirement obligations ("AROs") are legal obligations associated with the retirement of tangible long-lived assets that result from their acquisition, construction, development and/or normal operation. When an ARO is incurred, we record a liability for the ARO and capitalize an equal amount as an increase in the carrying value of the related long-lived asset. ARO amounts are measured at their estimated fair value using expected present value techniques. Over time, the ARO liability is accreted to its present value (through accretion expense), and the capitalized amount is depreciated over the remaining useful life of the related long-lived asset. We will incur a gain or loss to the extent that our ARO liabilities are not settled at their recorded amounts.

See Note 5 for additional information regarding our property and equipment and AROs.

Revenue Recognition

Certain commodity purchase and sale contracts utilized by our crude oil marketing business qualify as derivative instruments with certain specifically identified contracts also designated as trading activities. From the time of contract origination, these trading activity contracts are marked-to-market and recorded on a net revenue basis in the accompanying consolidated financial statements.

Most crude oil purchase and sale contracts qualify and are designated as non-trading activities, and we consider these contracts as normal purchases and sales activity. For normal purchases and sales, our customers are invoiced monthly based upon contractually agreed upon terms with revenue recognized in the month in which the physical product is delivered to the customer. These sales are recorded on a gross basis in the financial statements because we take title, have risk of loss for the products, are the primary obligor for the purchase, establish the sale price independently with a third party and maintain credit risk associated with the sale of the product.

Certain crude oil contracts may be with a single counterparty to provide for similar quantities of crude oil to be bought and sold at different locations. These contracts are entered into for a variety of reasons, including effecting the transportation of the commodity, to minimize credit exposure, and/or to meet the competitive demands of the customer. These buy/sell arrangements are reflected on a net revenue basis in the accompanying consolidated financial statements.

Reporting these crude oil contracts on a gross revenue basis would increase our reported revenues as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Revenue gross-up	$203,095	$314,270	$480,111

Transportation segment customers are invoiced, and the related revenue is recognized as the service is provided.

Recent Accounting Pronouncements

Revenue Recognition. In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Codification Topic 606, *Revenue from Contracts with Customers* ("ASC 606"). The new accounting standard, along with its related amendments, replaces the current rules-based GAAP governing revenue recognition with a principles-based approach. Under the new standard, a company recognizes revenue when it satisfies a performance obligation by transferring a promised good or service to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods and services. The standard also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments. ASC 606 is effective for interim and annual reporting periods beginning after December 15, 2017 and may be applied on either a full or modified retrospective basis.

We adopted the new standard and all related amendments on January 1, 2018 using the modified retrospective approach. This approach required us to apply the new revenue standard to (i) all new revenue contracts entered into after January 1, 2018 and (ii) all existing revenue contracts open as of January 1, 2018, with a cumulative adjustment to retained earnings, if applicable. In accordance with this approach, our consolidated revenues for periods prior to January 1, 2018 will not be restated. In addition, no cumulative adjustment will be required to be made to our retained earnings, as there are no material differences in the nature, amount, timing or uncertainty of revenues recognized following our adoption of this new standard on January 1, 2018. We have also evaluated our business processes, systems and controls to ensure the accuracy and timeliness of the recognition and disclosure requirements under the new revenue guidance.

Leases. In February 2016, the FASB issued ASC 842, *Leases* ("ASC 842"), which requires substantially all leases (with the exception of leases with a term of one year or less) to be recorded on the balance sheet using a method referred to as the right-of-use ("ROU") asset approach. We plan to adopt the new standard on January 1, 2019 using the modified retrospective approach.

The new standard introduces two lease accounting models, which result in a lease being classified as either a "finance" or "operating" lease on the basis of whether the lessee effectively obtains control of the underlying asset during the lease term. A lease would be classified as a finance lease if it meets one of five classification criteria, four of which are generally consistent with current lease accounting guidance. By default, a lease that does not meet the criteria to be classified as a finance lease will be deemed an operating lease. Regardless of classification, the initial measurement of both lease types will result in the balance sheet recognition of a ROU asset representing a company's right to use the underlying asset for a specified period of time and a corresponding lease liability. The lease liability will be recognized at the present value of the future lease payments, and the ROU asset will equal the lease liability adjusted for any prepaid rent, lease incentives provided by the lessor, and any indirect costs.

The subsequent measurement of each type of lease varies. Leases classified as a finance lease will be accounted for using the effective interest method. Under this approach, a lessee will amortize the ROU asset (generally on a straight-line basis in a manner similar to depreciation) and the discount on the lease liability (as a component of interest expense). Leases classified as an operating lease will result in the recognition of a single lease expense amount that is recorded on a straight-line basis (or another systematic basis, if more appropriate).

We have started the process of reviewing our lease agreements in light of the new guidance. Although we are in the early stages of our ASC 842 implementation project, we anticipate that this new lease guidance will cause significant changes to the way leases are recorded, presented and disclosed in our consolidated financial statements.

Note 3. Subsidiary Bankruptcy, Deconsolidation and Sale

Bankruptcy Filing, Deconsolidation and Sale

On April 21, 2017, AREC filed a voluntary petition in the Bankruptcy Court seeking relief under the Bankruptcy Code. AREC operated its business and managed its properties as "debtors-in-possession" under the jurisdiction of the Bankruptcy Court and in accordance with the applicable provisions of the Bankruptcy Code and order of the Bankruptcy Court. As a result of AREC's bankruptcy filing, AE ceded its authority to the Bankruptcy Court, and AE management could not carry on AREC activities in the ordinary course of business without Bankruptcy Court approval. AE managed the day-to-day operations of AREC, but did not have discretion to make significant capital or operating budgetary changes or decisions or to purchase or sell significant assets, as AREC's material decisions were subject to review and approval by the Bankruptcy Court. For these reasons, we concluded that AE lost control of AREC, and no longer had significant influence over AREC during the pendency of the bankruptcy. Therefore, we deconsolidated AREC effective with the filing of the Chapter 11 bankruptcy in April 2017.

In order to deconsolidate AREC, the carrying values of the assets and liabilities of AREC were removed from our consolidated balance sheet as of April 30, 2017, and we recorded our investment in AREC at its estimated fair value of approximately $5.0 million. We determined the fair value of our investment based upon bids we received in an auction process (see Note 1 for further discussion). We also determined that the estimated fair value of our investment in AREC was expected to be lower than its net book value immediately prior to the deconsolidation. As a result, during the second quarter of 2017, we recorded a non-cash charge of approximately $1.6 million associated with the deconsolidation of AREC, which reflected the excess of the net assets of AREC over its estimated fair value based on the expected sales transaction price of approximately $5.0 million, net of estimated transaction costs. Subsequent to the deconsolidation of AREC, we accounted for our investment in AREC using the cost method of accounting because AE did not exercise significant influence over the operations of AREC due to the Chapter 11 filing.

On August 1, 2017, a hearing was held before the Bankruptcy Court seeking approval of asset purchase and sales agreements under Section 363 of the Bankruptcy Code with three unaffiliated parties to purchase AREC's crude oil and natural gas assets for aggregate cash proceeds of approximately $5.2 million. The Bankruptcy Court approved the asset purchase and sales agreements, and we closed on the sales of these assets during the third quarter of 2017.

In October 2017, AREC submitted its liquidation plan to the Bankruptcy Court for approval. In connection with the sales of these assets and submission of the liquidation plan, we recognized an additional loss of $1.9 million during the third quarter of 2017, which represents the difference between the proceeds we expect to be paid upon settlement of the bankruptcy, net of anticipated remaining closing costs identified as part of the liquidation plan, and the book value of our cost method investment. In December 2017, we received proceeds of approximately $2.8 million from AREC related to the settlement of a portion of the bankruptcy process. The bankruptcy process is expected to be completed with a confirmed plan during 2018.

DIP Financing—Related Party Relationship

In connection with the bankruptcy filing, AREC entered into a Debtor in Possession Credit and Security Agreement with AE ("DIP Credit Agreement") dated as of April 25, 2017, in an aggregate amount of up to $1.25 million, of which the funds were to be used by AREC solely to fund operations through August 11, 2017. Loans under the DIP Credit Agreement accrued interest at a rate of LIBOR plus 2.0 percent per annum and were due and payable upon the earlier of (a) twelve months after the petition date, (b) the closing of the sale of

substantially all of AREC's assets, (c) the effective date of a Chapter 11 plan of reorganization of AREC, and (d) the date that the DIP loan was accelerated upon the occurrence of an event of default, as defined in the DIP Credit Agreement. AREC borrowed approximately $0.4 million under the DIP Credit Agreement, and the amount was repaid during the third quarter of 2017 with proceeds from the sales of the assets.

Note 4. Prepayments and Other Current Assets

The components of prepayments and other current assets were as follows at the dates indicated (in thousands):

	December 31,	
	2017	2016
Insurance premiums	$ 425	$1,403
Rents, licenses and other	839	694
Total	$1,264	$2,097

Note 5. Property and Equipment

The historical costs of our property and equipment and related accumulated depreciation balances were as follows at the dates indicated (in thousands):

	Estimated Useful Life in Years	December 31,	
		2017	2016
Tractors and trailers [1]	5 – 6	$ 88,065	$ 89,576
Oil and gas (successful efforts)		—	62,784
Field equipment	2 – 5	18,490	18,282
Buildings	5 – 39	15,727	15,707
Office equipment	1 – 5	1,929	1,913
Land		1,790	1,790
Construction in progress		275	596
Total		126,276	190,648
Less accumulated depreciation		(96,914)	(144,323)
Property and equipment, net		$ 29,362	$ 46,325

[1] 2017 includes assets held under capital leases. During the third quarter of 2017, we entered into capital leases for certain tractors in our marketing segment. Gross property and equipment and accumulated amortization associated with assets held under capital leases were $1.8 million and $0.1 million, respectively, at December 31, 2017 (see Note 13 for further information).

Components of depreciation, depletion and amortization expense were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Depreciation, depletion and amortization, excluding amounts under capital leases	$13,478	$18,792	$23,717
Amortization of property and equipment under capital leases	121	—	—
Total depreciation, depletion and amortization	$13,599	$18,792	$23,717

Crude Oil and Natural Gas Exploration and Production Assets

Our subsidiary that owned the upstream crude oil and natural gas exploration and production assets was deconsolidated effective with its bankruptcy filing in April 2017 and subsequently accounted for as a cost method investment (see Note 3). These upstream crude oil and natural gas exploration and production assets were sold during the third quarter of 2017. We have no further interest in these assets.

Impairment provisions including in upstream crude oil and natural gas exploration and production segment operating losses were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Producing property impairments	$—	$ 30	$10,324
Non-producing property impairments	3	283	1,758
Total crude oil and natural gas impairments	$ 3	$313	$12,082

At December 31, 2017 and 2016, we had no capitalized costs for non-producing crude oil and natural gas leasehold interests.

Gains on sales of assets

We sold certain used trucks and equipment from our marketing and transportation segments and recorded net pre-tax gains as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Sales of used trucks and equipment	$594	$1,966	$535

Asset Retirement Obligations

We record AROs for the estimated retirement costs associated with certain tangible long-lived assets. The estimated fair value of AROs are recorded in the period in which they are incurred and the corresponding cost capitalized by increasing the carrying amount of the related long-lived asset. The liability is accreted to its then present value each period, and the capitalized cost is depreciated over the useful life of the asset. If the liability is settled for an amount other than the recorded amount, an increase or decrease to expense is recognized. A summary of our AROs is presented as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
ARO liability beginning balance	$2,329	$2,469	$2,464
Liabilities incurred	18	162	39
Accretion of discount	58	92	93
Liabilities settled	(261)	(394)	(127)
Deconsolidation of subsidiary [1]	(871)	—	—
ARO liability ending balance	$1,273	$2,329	$2,469

[1] Relates to our upstream crude oil and natural gas exploration and production subsidiary that was deconsolidated in April 2017 as a result of its bankruptcy filing (see Note 3 for further information).

Note 6. Cash Deposits and Other Assets

Components of cash deposits and other assets were as follows at the dates indicated (in thousands):

	December 31,	
	2017	2016
Amounts associated with liability insurance program:		
Insurance collateral deposits	$3,767	$2,599
Excess loss fund	2,284	1,450
Accumulated interest income	814	812
Other amounts:		
State collateral deposits	57	143
Materials and supplies	273	354
Other	37	171
Total	$7,232	$5,529

We have established certain deposits to support participation in our liability insurance program and remittance of state crude oil severance taxes and other state collateral deposits. Insurance collateral deposits are held by the insurance company to cover past or potential open claims based upon a percentage of the maximum assessment under our insurance policies. Excess amounts in our loss fund represent premium payments in excess of claims incurred to date that we may be entitled to recover through settlement or commutation as claim periods are closed. Interest income is earned on the majority of amounts held by the insurance companies and will be paid to us upon settlement of policy years.

Insurance collateral deposits are invested at the discretion of our insurance carrier. This fair value measure relies on inputs from quoted prices for similar assets and is thus categorized as a “Level 3” valuation in the fair value hierarchy (see Note 10 for further information).

Note 7. Investments in Unconsolidated Affiliates

At December 31, 2017, we had no remaining balances in our medical-related investments. We currently do not have any plans to pursue additional medical-related investments.

Bencap

In December 2015, we formed a new wholly owned subsidiary, Adams Resources Medical Management, Inc. (“ARMM”), and in January 2016, ARMM acquired a 30 percent member interest in Bencap LLC (“Bencap”) for a $2.2 million cash payment. Bencap provides medical insurance brokerage and medical claims auditing services to employers utilizing ERISA governed employee benefit plans. We accounted for this investment under the equity method of accounting.

Under the terms of the investment agreement, Bencap had the option to request borrowings from us of up to $1.5 million (on or after December 5, 2016 but before October 31, 2018) that we were required to provide or forfeit our 30 percent member interest. During 2016, our management determined that we were unlikely to provide additional funding due to Bencap’s lower than projected revenue growth and operating losses since investment inception. We completed a review of our equity method investment in Bencap during 2016 and determined that there was an other than temporary impairment. During the third quarter of 2016, we recognized an after-tax net loss of $1.4 million to write-off our investment in Bencap, which consisted of a pre-tax impairment charge of approximately $1.7 million, pre-tax losses from the equity method investment of $0.5 million and an income tax benefit of $0.8 million. In February 2017, in accordance with the terms of the investment agreement, Bencap requested additional funding of approximately $0.5 million from us. We declined the additional funding request and as a result, forfeited our 30 percent member interest in Bencap. At December 31, 2017, we had no further ownership interest in Bencap.

VestaCare

In April 2016, ARMM acquired an approximate 15 percent equity interest (less than 3 percent voting interest) in VestaCare, Inc., a California corporation (“VestaCare”), for a $2.5 million cash payment. VestaCare provides an array of software as a service (SaaS) electronic payment technologies to medical providers, payers and patients including VestaCare’s most recent product offering, VestaPay™. VestaPay™ allows medical care providers to structure fully automated and dynamically updating electronic payment plans for their patients. We account for this investment under the cost method of accounting. During the third quarter of 2017, we reviewed our investment in VestaCare and determined that the current projected operating results did not support the carrying value of the investment. As such, during the third quarter of 2017, we recognized an impairment charge of $2.5 million to write-off our investment in VestaCare. At December 31, 2017, we continue to own an approximate 15 percent equity interest in VestaCare.

AREC

As a result of AREC’s voluntary bankruptcy filing in April 2017 and our loss of control of AREC, we deconsolidated AREC in April 2017, and we recorded our investment in this subsidiary under the cost method of accounting. We recorded a non-cash charge during the second quarter of 2017 of approximately $1.6 million associated with the deconsolidation of AREC, which reflected the excess of the net assets of AREC over its estimated fair value based on the expected sales transaction price, net of estimated transaction costs. As a result of the sale of substantially all of AREC’s assets during the third quarter of 2017, we recognized an additional loss of $1.9 million, which represents the difference between the net proceeds we expect to be paid upon settlement of the bankruptcy, net of anticipated remaining closing costs identified as part of the liquidation plan, and the book value of our cost method investment. In December 2017, we received proceeds of approximately $2.8 million from AREC related to the settlement of a portion of the bankruptcy process. At December 31, 2017, our remaining investment in AREC was $0.4 million (see Note 3 for further information). The remaining investment will be removed upon settlement of the bankruptcy, which is anticipated during the first half of 2018.

Note 8. Segment Reporting

Historically, our three reporting segments have been: (i) crude oil marketing, transportation and storage, (ii) tank truck transportation of liquid chemicals and dry bulk and ISO tank container storage and transportation, and (iii) upstream crude oil and natural gas exploration and production. Our upstream crude oil and natural gas exploration and production wholly owned subsidiary filed for bankruptcy in April 2017 (see Note 3 for further information), and as a result of our loss of control of the wholly owned subsidiary, AREC was deconsolidated and is accounted for under the cost method of accounting. AREC remained a reportable segment until its deconsolidation, effective April 30, 2017.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Information concerning our various business activities was follows for the periods indicated (in thousands):

	Reporting Segments			
	Marketing	Transportation	Oil and Gas	Total
Year Ended December 31, 2017				
Revenues	$1,267,275	$53,358	$ 1,427	$1,322,060
Segment operating (losses) earnings [1] [2]	11,700	(544)	53	11,209
Depreciation, depletion and amortization	7,812	5,364	423	13,599
Property and equipment additions [3]	468	351	1,825	2,644
Year Ended December 31, 2016				
Revenues	$1,043,775	$52,355	$ 3,410	$1,099,540
Segment operating (losses) earnings [1]	17,045	(48)	(533)	16,464
Depreciation, depletion and amortization	9,997	7,249	1,546	18,792
Property and equipment additions	1,321	6,868	295	8,484
Year Ended December 31, 2015				
Revenues	$1,875,885	$63,331	$ 5,063	$1,944,279
Segment operating (losses) earnings [1] [4]	22,895	3,701	(19,016)	7,580
Depreciation, depletion and amortization	11,097	7,554	5,066	23,717
Property and equipment additions	2,126	6,579	2,369	11,074

[1] Our marketing segment's operating earnings included inventory liquidation gains of $3.3 million and $8.2 million for the years ended December 31, 2017 and 2016, respectively, and inventory valuation losses of $5.4 million for the year ended December 31, 2015.
[2] Segment operating (losses) earnings includes approximately $0.4 million of costs related to a voluntary early retirement program that was implemented in August 2017.
[3] Our marketing segment's property and equipment additions do not include approximately $1.8 million of tractors acquired during the third quarter of 2017 under capital leases. See Note 13 for further information.
[4] Our crude oil and natural gas segment's operating earnings included property impairments of $12.1 million for the year ended December 31, 2015.

Segment operating earnings reflect revenues net of operating costs and depreciation, depletion and amortization expense and are reconciled to earnings (losses) before income taxes and investment in unconsolidated affiliate, as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Segment operating earnings	$11,209	$ 16,464	$ 7,580
General and administrative [1]	(9,707)	(10,410)	(9,939)
Operating earnings (losses)	1,502	6,054	(2,359)
Loss on deconsolidation of subsidiary	(3,505)	—	—
Impairment of investment in unconsolidated affiliate	(2,500)	—	—
Interest income	1,103	582	327
Interest expense	(27)	(2)	(13)
(Losses) earnings before income taxes and investment in unconsolidated affiliate	$ (3,427)	$ 6,634	$(2,045)

[1] General and administrative expenses for the year ended December 31, 2017 included approximately $1.0 million of costs related to a voluntary early retirement program we implemented in August 2017.

Identifiable assets by industry segment were as follows at the dates indicated (in thousands):

	December 31,		
	2017	2016	2015
Reporting segment:			
Marketing	$134,745	$107,257	$ 96,723
Transportation	29,069	32,120	35,010
Oil and Gas [1]	425	7,279	8,930
Cash and other	118,465	100,216	102,552
Total assets	$282,704	$246,872	$243,215

[1] At December 31, 2017, amount represents our remaining cost method investment in this segment. See Note 3 for further information.

Intersegment sales are insignificant. Other identifiable assets are primarily corporate cash, corporate accounts receivable, investments and properties not identified with any specific segment of our business. Accounting policies for transactions between reportable segments are consistent with applicable accounting policies as disclosed herein.

Note 9. Transactions with Affiliates

We enter into certain transactions in the normal course of business with affiliated entities including direct cost reimbursement for shared phone and administrative services. In addition, we lease our corporate office space from an affiliated entity.

We utilize our former affiliate, Bencap, to administer certain of our employee medical benefit programs including a detail audit of individual medical claims (see Note 13 for further information). Bencap earns a fee from us for providing such services at a discounted amount from its standard charge to non-affiliates. As discussed in Note 7, at December 31, 2017, we have no further ownership interest in Bencap.

Activities with affiliates were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Overhead recoveries [1]	$ —	$ 32	$ 97
Affiliate billings to us	81	65	68
Billings to affiliates	4	5	35
Rentals paid to affiliate	583	628	618
Fee paid to Bencap [2]	108	583	—

[1] In connection with the operation of certain crude oil and natural gas properties, we charged related parties for administrative overhead. In late 2016, these charges ended as properties were either plugged and abandoned or operating responsibilities for these properties were transferred to another entity.

[2] Amount represents fees paid to Bencap through the forfeiture of our investment during the first quarter of 2017. As a result of the investment forfeiture, Bencap is no longer an affiliate.

DIP Financing

In connection with its voluntary bankruptcy filing, AREC entered into the DIP Credit Agreement with AE, of which amounts outstanding were repaid during the third quarter of 2017 with proceeds from the sales of AREC's assets. We earned interest income of approximately $0.1 million under the DIP Credit Agreement through December 31, 2017 (see Note 3 for further information).

Note 10. Derivative Instruments and Fair Value Measurements

Derivative Instruments

At December 31, 2017, we had in place 20 commodity purchase and sale contracts, of which four of these contracts had no fair value associated with them as the contractual prices of crude oil were within the range of prices specified in the agreements. These contracts encompassed approximately:

— 452 barrels per day of crude oil during January 2018;

— 322 barrels per day of crude oil during February through May 2018;

— 258 barrels per day of crude oil during June 2018;

— 646 barrels per day of crude oil during July 2018;

— 322 barrels per day of crude oil during August through September 2018; and

— 258 barrels per day of crude oil during October through December 2018.

The estimated fair value of forward month commodity contracts (derivatives) reflected in the accompanying consolidated balance sheet were as follows at the date indicated (in thousands):

	December 31, 2017			
	Balance Sheet Location and Amount			
	Current Assets	Other Assets	Current Liabilities	Other Liabilities
Asset derivatives:				
Fair value forward hydrocarbon commodity contracts at gross valuation	$166	$ —	$ —	$ —
Liability derivatives:				
Fair value forward hydrocarbon commodity contracts at gross valuation	—	—	145	—
Less counterparty offsets	—	—	—	—
As reported fair value contracts	$166	$ —	$145	$ —

At December 31, 2016, two contracts comprised our derivative valuations. These contracts encompassed approximately 65 barrels per day of diesel fuel during January through March 2017 and 145,000 barrels of crude oil per month during January through April 2017.

The estimated fair value of forward month commodity contracts (derivatives) reflected in the accompanying consolidated balance sheet were as follows at the date indicated (in thousands):

	December 31, 2016			
	Balance Sheet Location and Amount			
	Current Assets	Other Assets	Current Liabilities	Other Liabilities
Asset derivatives:				
Fair value forward hydrocarbon commodity contracts at gross valuation	$ 378	$ —	$ —	$ —
Liability derivatives:				
Fair value forward hydrocarbon commodity contracts at gross valuation	—	—	330	—
Less counterparty offsets	(266)	—	(266)	—
As reported fair value contracts	$ 112	$ —	$ 64	$ —

We only enter into commodity contracts with creditworthy counterparties and evaluate our exposure to significant counterparties on an ongoing basis. At December 31, 2017 and 2016, we were not holding nor have we posted any collateral to support our forward month fair value derivative activity. We are not subject to any credit-risk related trigger events. We have no other financial investment arrangements that would serve to offset our derivative contracts.

Forward month commodity contracts (derivatives) reflected in the accompanying consolidated statements of operations were as follows for the periods indicated (in thousands):

	Gains (Losses)		
	Year Ended December 31,		
	2017	2016	2015
Revenues — marketing	$(26)	$243	$(188)

Fair Value Measurements

The following tables set forth, by level with the Level 1, 2 and 3 fair value hierarchy, the carrying values of our financial assets and liabilities at the dates indicated (in thousands):

	December 31, 2017				
	Fair Value Measurements Using				
	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Counterparty Offsets	Total
Derivatives:					
Current assets	$ —	$ 166	$ —	$ —	$ 166
Current liabilities	—	(145)	—	—	(145)
Net value	$ —	$ 21	$ —	$ —	$ 21

	December 31, 2016				
	Fair Value Measurements Using				
	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Counterparty Offsets	Total
Derivatives:					
Current assets	$ —	$ 378	$ —	$(266)	$112
Current liabilities	—	(330)	—	266	(64)
Net value	$ —	$ 48	$ —	$ —	$ 48

These assets and liabilities are measured on a recurring basis and are classified based on the lowest level of input used to estimate their fair value. Our assessment of the relative significance of these inputs requires judgments.

When determining fair value measurements, we make credit valuation adjustments to reflect both our own nonperformance risk and our counterparty's nonperformance risk. When adjusting the fair value of derivative contracts for the effect of nonperformance risk, we consider the impact of netting and any applicable credit enhancements. Credit valuation adjustments utilize Level 3 inputs, such as credit scores to evaluate the likelihood of default by us or our counterparties. At December 31, 2017 and 2016, credit valuation adjustments were not significant to the overall valuation of our fair value contracts. As a result, applicable fair value assets and liabilities are included in their entirety in the fair value hierarchy.

Nonrecurring Fair Value Measurements

Certain nonfinancial assets and liabilities are measured at fair value on a nonrecurring basis and are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. The following table presents categories of long-lived assets that were subject to non-recurring fair value measurements during the year ended December 31, 2017 (in thousands):

		Fair Value Measurements at the End of the Reporting Period Using			
	Carrying Value at December 31, 2017	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Non-Cash Impairment Loss
Oil and gas properties — Investment in AREC	$425	$ —	$425	$ —	$3,505
Investment in VestaCare	—	—	—	—	2,500
					$6,005

The following table presents categories of long-lived assets that were subject to non-recurring fair value measurements during the year ended December 31, 2016 (in thousands):

		Fair Value Measurements at the End of the Reporting Period Using			
	Carrying Value at December 31, 2016	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Non-Cash Impairment Loss
Investment in Bencap	$ —	$—	$—	$ —	$2,200
Oil and gas properties	62,784	—	—	62,784	313
					$2,513

The following table presents categories of long-lived assets that were subject to non-recurring fair value measurements during the year ended December 31, 2015 (in thousands):

		Fair Value Measurements at the End of the Reporting Period Using			
	Carrying Value at December 31, 2015	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Non-Cash Impairment Loss
Oil and gas properties	$77,117	$—	$—	$77,117	$12,082

Note 11. Income Taxes

The components of our income tax (provision) benefit were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Current:			
Federal	$(1,418)	$(2,103)	$(3,883)
State	523	(675)	(190)
Total current	(895)	(2,778)	(4,073)
Deferred:			
Federal	3,722	777	5,011
State	118	80	(168)
Total deferred	3,840	857	4,843
Total provision for (benefit from) income taxes [1]	$ 2,945	$(1,921)	$ 770

[1] 2016 includes a tax benefit of $0.8 million related to losses from our investment in Bencap, and is included in the loss from investment in unconsolidated affiliate category on the consolidated statements of operations.

A reconciliation of the provision for (benefit from) income taxes with amounts determined by applying the statutory U.S. federal income tax rate to income before income taxes was as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Pre-tax net book income [1]	$(3,427)	$ 4,434	$(2,045)
Statutory federal income tax (provision) benefit	$ 1,165	$(1,552)	$ 716
State income tax (provision) benefit	736	(387)	(233)
Federal statutory depletion	153	62	144
Federal tax rate adjustment	2,007	—	—
Valuation allowance	(1,038)	—	—
Other	(78)	(44)	143
Total provision for (benefit from) income taxes	$ 2,945	$(1,921)	$ 770
Effective income tax rate [2]	86%	43%	38%

[1] 2016 includes the pre-tax loss from investment in unconsolidated affiliate of $2.2 million.
[2] Excluding the adjustment related to the federal tax rate change, the effective income tax rate for 2017 is 58 percent.

Deferred income taxes reflect the net difference between the financial statement carrying amounts and the underlying income tax basis in these items. The components of the federal deferred tax asset (liability) were as follows at the dates indicated (in thousands):

	December 31,	
	2017	2016
Long-term deferred tax asset (liability): [1]		
Prepaid and other insurance	$ (684)	$(1,058)
Property	(2,497)	(7,341)
Investments in unconsolidated affiliates	623	606
Valuation allowance related to investments in unconsolidated affiliates	(623)	—
Uniform capitalization	—	729
Other	(121)	(93)
Net long-term deferred tax liability	(3,302)	(7,157)
Net deferred tax liability	$(3,302)	$(7,157)

[1] Amounts as of December 31, 2017 have been revalued at 21 percent as a result of the enactment of the Tax Cuts and Jobs Act on December 22, 2017.

Financial statement recognition and measurement of positions taken, or expected to be taken, by an entity in its income tax returns must consider the uncertainty and judgment involved in the determination and filing of income taxes. Tax positions taken in an income tax return that are recognized in the financial statements must satisfy a more-likely-than-not recognition threshold, assuming that the tax position will be examined by taxing authorities with full knowledge of all relevant information. We have no significant unrecognized tax benefits. Interest and penalties associated with income tax liabilities are classified as income tax expense.

The earliest tax years remaining open for audit for federal and major states of operations are as follows:

	Earliest Open Tax Year
Federal	2013
Texas	2013
Louisiana	2014
Michigan	2013

Other Matters

The Tax Cuts and Jobs Act (the "Act") was signed into law on December 22, 2017. The Act changed many aspects of U.S. corporate income taxation and included a reduction of the corporate income tax rate from 35 percent to 21 percent, implementation of a territorial tax system and imposition of a tax on deemed repatriated earnings of foreign subsidiaries. We recognized the tax effects of the Act in the year ended December 31, 2017 and recorded a $2.0 million tax benefit, which relates entirely to the remeasurement of deferred tax liabilities to the 21 percent tax rate. Upon completion of our 2017 U.S. income tax return in 2018, we may identify additional remeasurement adjustments to our recorded deferred tax liabilities. We will continue to assess our income taxes as future guidance is issued but do not currently anticipate significant revisions will be necessary. Any such revisions will be treated in accordance with the measurement period guidance outlined in Staff Accounting Bulletin No. 118.

Note 12. Supplemental Cash Flow Information

Supplemental cash flows and non-cash transactions were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Cash paid for interest	$ 22	$ 2	$ 13
Cash paid for federal and state taxes	459	2,589	6,197
Non-cash transactions:			
Change in accounts payable related to property and equipment additions	70	679	1,707
Property and equipment acquired under capital leases	1,808	—	—

Note 13. Commitment and Contingencies

Capital Lease Obligations

During the third quarter of 2017, we entered into capital leases for certain of our tractors in our marketing segment. The following table summarizes our principal contractual commitments outstanding under our capital leases at December 31, 2017 for the next five years, and in total thereafter (in thousands):

2018	$ 398
2019	398
2020	398
2021	398
2022	255
Thereafter	—
Total minimum lease payments	1,847
Less: Amount representing interest	(158)
Present value of capital lease obligations	1,689
Less current portion of capital lease obligations	(338)
Total long-term capital lease obligations	$1,351

Operating Lease Obligations

We lease certain property and equipment under noncancellable and cancelable operating leases. Our significant lease agreements consist of (i) arrangements with independent truck owner-operators for use of their equipment and driver services; (ii) leased office space; and (iii) certain lease and terminal access contracts in order to provide tank storage and dock access for our crude oil marketing business. Currently, our significant lease agreements have terms that range from one to eight years.

Lease expense is charged to operating costs and expenses on a straight-line basis over the period of expected economic benefit. Contingent rental payments are expensed as incurred. We are generally required to perform routine maintenance on the underlying leased assets. Maintenance and repairs of leased assets resulting from our operations are charged to expense as incurred. Rental expense was as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Rental expense	$12,073	$11,314	$11,168

At December 31, 2017, rental obligations under non-cancelable operating leases and terminal arrangements with terms in excess of one year for the next five years and thereafter are payable as follows (in thousands):

	2018	2019	2020	2021	2022	Thereafter	Total
Operating leases	$2,758	$463	$68	$63	$32	$23	$3,407

Insurance Policies

Under our automobile and workers' compensation insurance policies that were in place through September 30, 2017, we pre-funded our estimated losses, and therefore, we could either receive a return of premium paid or be assessed for additional premiums up to pre-established limits. Additionally, in certain instances, the risk of insured losses was shared with a group of similarly situated entities through an insurance captive. We have appropriately recognized estimated expenses and liabilities related to these policies for losses incurred but not reported to us or our insurance carrier. The amount of pre-funded insurance premiums left to cover potential future losses totaled as follows at the dates indicated (in thousands):

	December 31,	
	2017	2016
Pre-funded premiums for losses incurred but not reported	$988	$2,657

If the potential insurance claims do not further develop, the pre-funded premiums will be returned to us as a premium refund.

Effective October 1, 2017, we changed the structure of our automobile and workers' compensation insurance policies. We have exited the group captive and now establish a liability for expected claims incurred but not reported on a monthly basis as we move forward. As claims are paid, the liability is relieved. At December 31, 2017, our accrual for automobile and workers' compensation claims was $0.5 million.

We maintain a self-insurance program for managing employee medical claims. A liability for expected claims incurred but not reported is established on a monthly basis. As claims are paid, the liability is relieved. We also maintain third party insurance stop-loss coverage for annual aggregate medical claims exceeding $4.5 million. Medical accrual amounts were as follows at the dates indicated (in thousands):

	December 31,	
	2017	2016
Accrued medical claims	$1,329	$1,411

Litigation

AREC was named as a defendant in a number of Louisiana lawsuits involving alleged environmental contamination from prior drilling operations. Such suits typically allege improper disposal of oilfield wastes in earthen pits, with one matter involving allegations that drilling operations in 1986 contributed to the formation of a sinkhole in 2012 (the "Sinkhole Cases"). The Sinkhole Cases, while arising from a singular event, include a number of different lawsuits brought in Louisiana State Court and one consolidated action in the United States District Court for the Eastern District of Louisiana. In addition to the Sinkhole Cases, AREC is also currently involved in two other suits. These suits are styled *LePetit Chateau Deluxe v. Adams Resources Exploration Corporation* dated March 2004 filed in Acadia Parish, Louisiana, and *Henning Management, LLC v. Adams Resources Exploration Corporation* dated November 2013 filed in Jefferson Davis Parish, Louisiana. Each suit involves multiple industry defendants with substantially larger proportional interest in the properties. In the *LePetit Chateau Deluxe* matter, all the larger defendants have settled the case.

The plaintiffs in each of these matters are seeking unspecified compensatory and punitive damages. While we do not believe that these claims will result in a material adverse effect on us, significant attorney fees may be incurred to address claims related to these suits. At December 31, 2016, we had $0.5 million accrued for future

legal costs for these matters. During May 2017, AREC was dismissed without prejudice as a party to the suit with *Henning Management.* We also determined that the likelihood of future claims from other remaining litigation was remote. As such, we released the $0.5 million accrual for future legal settlements related to these matters. At December 31, 2017, we had no remaining accruals for legal costs for these matters.

From time to time as incidental to our operations, we may become involved in various lawsuits and/or disputes. Primarily as an operator of an extensive trucking fleet, we are a party to motor vehicle accidents, worker compensation claims and other items of general liability as would be typical for the industry. We are presently unaware of any claims against us that are either outside the scope of insurance coverage or that may exceed the level of insurance coverage and could potentially represent a material adverse effect on our financial position or results of operations.

Guarantees

AE issues parent guarantees of commitments associated with the activities of its subsidiary companies. The guarantees generally result from subsidiary commodity purchase obligations, subsidiary operating lease commitments and subsidiary banking transactions. The nature of these arrangements is to guarantee the performance of the subsidiary in meeting their respective underlying obligations. The parent would only be called upon to perform under the guarantee in the event of a payment default by the applicable subsidiary company. In satisfying such obligations, the parent would first look to the assets of the defaulting subsidiary company.

At December 31, 2017, parental guaranteed obligations were approximately $48.2 million. Currently, neither AE nor any of its subsidiaries has any other types of guarantees outstanding that require liability recognition.

Note 14. Concentration of Credit Risk

We may incur credit risk to the extent our customers do not fulfill their obligations to us pursuant to contractual terms. Risks of nonpayment and nonperformance by our customers are a major consideration in our business, and our credit procedures and policies may not be adequate to sufficiently eliminate customer credit risk. Managing credit risk involves a number of considerations, such as the financial profile of the customer, the value of collateral held, if any, specific terms and duration of the contractual agreement, and the customer's sensitivity to economic developments. We have established various procedures to manage credit exposure, including initial credit approval, credit limits, and rights of offset. We also utilize letters of credit and guarantees to limit exposure.

Our largest customers consist of large multinational integrated crude oil companies and independent domestic refiners of crude oil. In addition, we transact business with independent crude oil producers, major chemical concerns, crude oil trading companies and a variety of commercial energy users. Within this group of customers, we derive approximately 50 percent of our revenues from three to five large crude oil refining customers. While we have ongoing established relationships with certain domestic refiners of crude oil, alternative markets are readily available since we supply less than one percent of U.S. domestic refiner demand. As a fungible commodity delivered to major Gulf Coast supply points, our crude oil sales can be readily delivered to alternative end markets.

We believe that a loss of any of those customers where we currently derive more than 10 percent of our revenues would not have a material adverse effect on our operations as shown in the table below:

Individual customer sales in excess of 10% of revenues for the year ended December 31,			Individual customer receivables in excess of 10% of total receivables at December 31,		
2017	**2016**	**2015**	**2017**	**2016**	**2015**
22.8%	18.2%	24.4%	19.1%	20.9%	20.3%
17.1%	16.5%	13.8%	15.0%	14.0%	16.5%
10.8%	15.9%		11.1%	10.1%	12.7%
10.7%	10.6%		10.4%		

Note 15. Quarterly Financial Information (Unaudited)

The following table presents selected quarterly financial data for the periods indicated (in thousands, except per share data):

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Year Ended December 31, 2017				
Revenues	$303,087	$315,202	$295,311	$408,460
Operating (losses) earnings	(1,584)	619	(1,290)	3,757
Earnings (losses) from continuing operations	(860)	(282)	(3,033)	3,693
Net (losses) earnings	(860)	(282)	(3,033)	3,693
Earnings (losses) per share:				
From continuing operations	$ (0.20)	$ (0.07)	$ (0.72)	$ 0.88
From investment in unconsolidated affiliate	—	—	—	—
Basic and diluted net (losses) earnings per share	$ (0.20)	$ (0.07)	$ (0.72)	$ 0.88
Year Ended December 31, 2016				
Revenues	$250,531	$293,163	$256,877	$298,969
Operating (losses) earnings	2,339	5,601	(1,822)	(64)
Earnings (losses) from continuing operations	1,554	3,540	(983)	(168)
Net (losses) earnings	1,430	3,404	(2,153)	(168)
Earnings (losses) per share:				
From continuing operations	$ 0.37	$ 0.84	$ (0.23)	$ (0.04)
From investment in unconsolidated affiliate	(0.03)	(0.03)	(0.28)	—
Basic and diluted net (losses) earnings per share	$ 0.34	$ 0.81	$ (0.51)	$ (0.04)

Note 16. Oil and Gas Producing Activities (Unaudited)

Our wholly owned subsidiary, AREC, participated in the exploration and development of domestic crude oil and natural gas properties primarily in the Permian Basin of West Texas and the Haynesville Shale. AREC's offices were maintained in Houston, and at December 31, 2016, we held an interest in 470 producing wells of which we operated six. As discussed further in Note 3, AREC was deconsolidated effective with its bankruptcy

filing in April 2017, and we recorded our investment in AREC under the cost method of accounting in April 2017. During the third quarter of 2017, AREC closed on the sale of substantially all of its assets. As a result of the sales of these assets, we no longer have an ownership interest in any crude oil and natural gas producing activities. In the disclosures and tables below, amounts for 2017 are for the period from January 1, 2017 through April 30, 2017, as a result of the deconsolidation of AREC due to its bankruptcy filing.

Crude Oil and Natural Gas Producing Activities

Total costs incurred in crude oil and natural gas exploration and development activities, all within the U.S., were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Property acquisition costs:			
Unproved	$ 4	$ 32	$ 348
Proved	—	—	—
Exploration costs:			
Expensed	5	291	1,667
Capitalized	—	—	—
Development costs	1,815	—	370
Total costs incurred	$1,824	$323	$2,385

The aggregate capitalized costs relative to crude oil and natural gas producing activities were as follows at the dates indicated (in thousands):

	December 31,	
	2017	2016
Unproved crude oil and natural gas properties	$—	$ —
Proved crude oil and natural gas properties	—	62,784
Subtotal	—	62,784
Accumulated depreciation, depletion and amortization	—	(56,426)
Net capitalized cost	$—	$ 6,358

Estimated Crude Oil and Natural Gas Reserves

The following information regarding estimates of our proved crude oil and natural gas reserves, substantially all located onshore in Texas and Louisiana, was based on reports prepared on our behalf by our independent petroleum engineers. Because crude oil and natural gas reserve estimates are inherently imprecise and require extensive judgments of reservoir engineering data, they are generally less precise than estimates made in conjunction with financial disclosures. The revisions of previous estimates as reflected in the table below result from changes in commodity pricing assumptions and from more precise engineering calculations based upon additional production histories and price changes. As discussed previously, AREC was deconsolidated effective with its bankruptcy filing in April 2017, and we recorded our investment in AREC under the cost method of accounting in April 2017. During the third quarter of 2017, AREC closed on the sale of substantially all of its assets. As a result of the sales of these assets, we no longer have an ownership interested in any crude oil and natural gas producing activities. In the tables below, amounts for 2017 are for the period from January 1, 2017 through April 30, 2017, as a result of the deconsolidation of AREC due to its bankruptcy filing.

Proved developed and undeveloped reserves were as follows for the periods indicated (in thousands):

	Year Ended December 31,					
	2017		2016		2015	
	Natural Gas (Mcf)	Crude Oil (Bbls)	Natural Gas (Mcf)	Crude Oil (Bbls)	Natural Gas (Mcf)	Crude Oil (Bbls)
Total proved reserves:						
Beginning of year	4,214	187	4,835	226	5,611	318
Revisions of previous estimates	—	—	65	24	27	(2)
Crude oil and natural gas reserves sold	(4,067)	(170)	(175)	(4)	—	(3)
Extensions, discoveries and other reserve additions	42	6	151	18	86	13
Production	(189)	(23)	(662)	(77)	(889)	(100)
End of year	—	—	4,214	187	4,835	226

The components of our previously owned proved crude oil and natural gas reserves, all within the U.S., were as follows for the periods indicated (in thousands):

	Year Ended December 31,					
	2017		2016		2015	
	Natural Gas (Mcf)	Crude Oil (Bbls)	Natural Gas (Mcf)	Crude Oil (Bbls)	Natural Gas (Mcf)	Crude Oil (Bbls)
Proved developed reserves	—	—	4,214	187	4,813	223
Proved undeveloped reserves	—	—	—	—	22	3
Total proved reserves	—	—	4,214	187	4,835	226

We had developed internal policies and controls for estimating and recording crude oil and natural gas reserve data. The estimation and recording of proved reserves is required to be in compliance with SEC definitions and guidance. We assigned responsibility for compliance in reserve bookings to the office of President of AREC. No portion of this individual's compensation was directly dependent on the quantity of reserves booked. Reserve estimates are required to be made by qualified reserve estimators, as defined by Society of Petroleum Engineers' Standards.

We employed a third party petroleum consultant, Ryder Scott Company, to prepare our crude oil and natural gas reserve data estimates as of December 31, 2016 and 2015. The firm of Ryder Scott is well recognized within the industry for more than 50 years. As prescribed by the SEC, such proved reserves were estimated using 12-month average crude oil and natural gas prices, based on the first-day-of-the-month price for each month in the period, and year-end production and development costs for each of the years presented, all without escalation.

The process of estimating crude oil and natural gas reserves is complex and requires significant judgment. Uncertainties are inherent in estimating quantities of proved reserves, including many factors beyond the estimator's control. Reserve engineering is a subjective process of estimating subsurface accumulations of crude oil and natural gas that cannot be measured in an exact manner, and the accuracy of any reserve estimate is a function of the quality of available data and the interpretation thereof. As a result, assessments by different engineers often vary, sometimes significantly. In addition, physical factors such as the results of drilling, testing and production subsequent to the date of an estimate, as well as economic factors such as changes in product prices, may justify revision of such estimates. Accordingly, crude oil and natural gas quantities ultimately recovered will vary from reserve estimates.

Standardized Measure of Discounted Future Net Cash Flows from Crude Oil and Natural Gas Operations and Changes Therein

The standardized measure of discounted future net cash flows was determined based on the economic conditions in effect at the end of the years presented, except in those instances where fixed and determinable gas price escalations were included in contracts. The disclosures below do not purport to present the fair market value of our previously owned crude oil and natural gas reserves. An estimate of the fair market value would also take into account, among other things, the recovery of reserves in excess of proved reserves, anticipated future changes in prices and costs, a discount factor more representative of the time value of money and risks inherent in reserve estimates. The standardized measure of discounted future net cash flows was as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Future gross revenues	$—	$ 17,938	$ 23,040
Future costs:			
Lease operating expenses	—	(12,421)	(14,524)
Development costs	—	(38)	(103)
Future net cash flows before income taxes	—	5,479	8,413
Discount at 10% per annum	—	(2,002)	(2,987)
Discounted future net cash flows before income taxes	—	3,477	5,426
Future income taxes, net of discount at 10% per annum	—	(1,217)	(1,899)
Standardized measure of discounted future net cash flows	$—	$ 2,260	$ 3,527

The estimated value of crude oil and natural gas reserves and future net revenues derived therefrom are highly dependent upon crude oil and natural gas commodity price assumptions. For such estimates, our independent petroleum engineers assumed market prices as presented in the table below:

	Year Ended December 31,		
	2017	2016	2015
Market price:			
Crude oil per barrel	$—	$38.34	$45.83
Natural gas per thousand cubic feet (Mcf)	$—	$ 2.56	$ 2.62

These prices were based on the unweighted arithmetic average of the prices in effect on the first day of the month for each month of the respective twelve month periods as required by SEC regulations. The prices reported in the reserve disclosures for natural gas included the value of associated natural gas liquids. Crude oil and natural gas reserve values and future net cash flow estimates are very sensitive to pricing assumptions and will vary accordingly.

The effect of income taxes and discounting on the standardized measure of discounted future net cash flows was as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Future net cash flows before income taxes	$ —	$ 5,479	$ 8,413
Future income taxes	—	(1,918)	(2,945)
Future net cash flows	—	3,561	5,468
Discount at 10% per annum	—	(1,301)	(1,941)
Standardized measure of discounted future net cash flows	$ —	$ 2,260	$ 3,527

The principal sources of changes in the standardized measure of discounted future net cash flows were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Beginning of year	$ 2,260	$ 3,527	$ 15,744
Sale of crude oil and natural gas reserves	(2,732)	(350)	(54)
Net change in prices and production costs	—	(1,391)	(17,622)
New field discoveries and extensions, net of future production costs	94	275	292
Sales of crude oil and natural gas produced, net of production costs	(476)	87	1,038
Net change due to revisions in quantity estimates	—	181	38
Accretion of discount	130	194	1,116
Production rate changes and other	(493)	(945)	(3,603)
Net change in income taxes	1,217	682	6,578
End of year	$ —	$ 2,260	$ 3,527

Results of Operations for Crude Oil and Natural Gas Producing Activities

The results of crude oil and natural gas producing activities, excluding corporate overhead and interest costs, were as follows for the periods indicated (in thousands):

	Year Ended December 31,		
	2017	2016	2015
Revenues	$1,427	$ 3,410	$ 5,063
Costs and expenses:			
Production	(951)	(3,337)	(7,022)
Producing property impairment	—	(30)	(10,324)
Exploration	—	—	(1,667)
Depreciation, depletion and amortization	(423)	(1,546)	(5,066)
Operating loss before income taxes	53	(1,503)	(19,016)
Income tax benefit (expense)	(19)	526	6,656
Operating earnings (losses)	$ 34	$ (977)	$(12,360)

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors
Adams Resources & Energy, Inc.

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheet of Adams Resources & Energy, Inc. and subsidiaries (the "Company") as of December 31, 2017, the related consolidated statements of operations, shareholders' equity, and cash flows for the year ended December 31, 2017, and the related notes (collectively, the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2017, and the results of its operations and its cash flows for the year ended December 31, 2017, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated March 12, 2018 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ KPMG LLP

We have served as the Company's auditor since 2017.

Houston, Texas
March 12, 2018

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of
Adams Resources & Energy, Inc.
Houston, Texas

We have audited the accompanying consolidated balance sheet of Adams Resources & Energy, Inc. and subsidiaries (the "Company") as of December 31, 2016, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the two years in the period ended December 31, 2016. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Adams Resources & Energy, Inc. and subsidiaries as of December 31, 2016, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2016, in conformity with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP

Houston, Texas
March 31, 2017

MARKET FOR REGISTRANT'S COMMON STOCK, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHAES OF EQUITY SECURITIES

Our common stock is traded on the NYSE MKT under the ticker symbol "AE". As of February 28, 2018, there were approximately 140 shareholders of record of our common shares. The following table presents high and low sales prices for our common stock for the periods presented as reported by the NYSE MKT and the amount, record date and payment date of the quarterly cash dividends we paid on each of our common shares with respect to such periods.

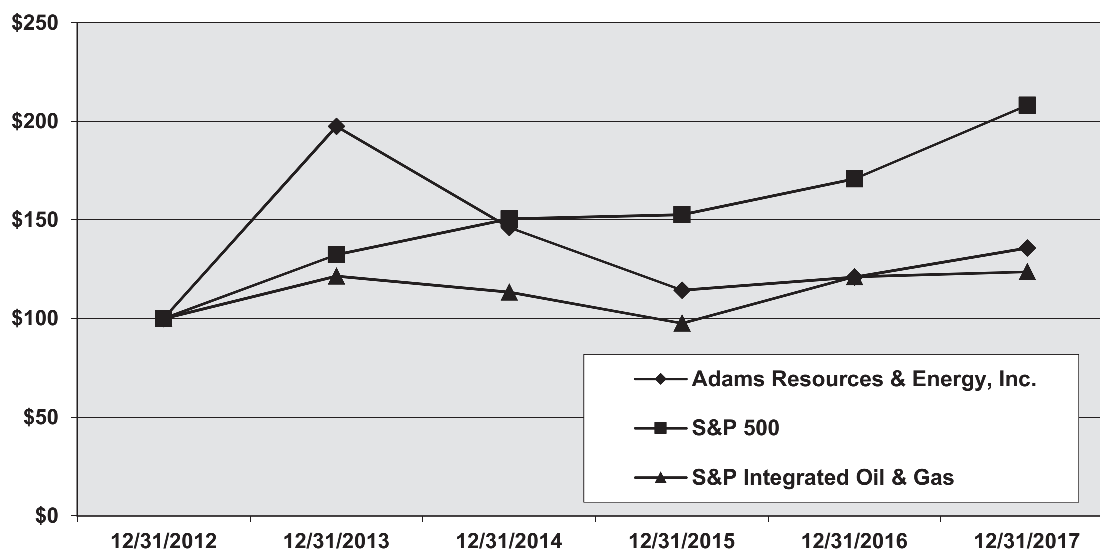
	Price Ranges		Cash Dividend History		
	High	Low	Per Share	Record Date	Payment Date
2015					
1st Quarter	$73.28	$47.31	$0.22	6/3/2015	6/17/2015
2nd Quarter	$70.00	$39.00	$0.22	9/3/2015	9/17/2015
3rd Quarter	$48.60	$38.88	$0.22	12/2/2015	12/16/2015
4th Quarter	$46.86	$33.55	$0.22	3/11/2016	3/23/2016
2016					
1st Quarter	$43.00	$30.00	$0.22	6/3/2016	6/17/2016
2nd Quarter	$44.27	$35.25	$0.22	9/6/2016	9/19/2016
3rd Quarter	$39.47	$29.64	$0.22	12/5/2016	12/19/2016
4th Quarter	$44.00	$35.17	$0.22	3/10/2017	3/24/2017
2017					
1st Quarter	$41.99	$34.23	$0.22	6/2/2017	6/16/2017
2nd Quarter	$43.80	$35.64	$0.22	9/6/2017	9/20/2017
3rd Quarter	$42.77	$32.80	$0.22	12/5/2017	12/19/2017
4th Quarter	$50.59	$40.36	$0.22	3/9/2018	3/23/2018

Issuer Purchases of Equity Securities

None.

PERFORMANCE GRAPH

The following graph compares the total shareholder return performance of our common stock with the performance of: (i) the Standard & Poor's 500 Stock Index ("S&P 500") and (ii) the S&P 500 Integrated Oil and Gas Index. The graph assumes that $100 was invested in our common stock and each comparison index beginning on December 31, 2012 and that all dividends were reinvested on a quarterly basis on the ex-dividend dates. The graph was prepared under the applicable rules of the SEC based on data supplied by Research Data Group. The stock performance shown on the graph is not necessarily indicative of future price performance.



	December 31,					
	2012	2013	2014	2015	2016	2017
Adams Resources & Energy, Inc.	$100.00	$197.45	$146.15	$114.46	$120.99	$135.74
S&P 500	100.00	132.39	150.51	152.59	170.84	208.14
S&P Integrated Oil & Gas	100.00	121.53	113.35	97.64	121.21	123.73

TRANSFER AGENT & REGISTRAR

The American Stock Transfer & Trust Company
6201 15th Avenue
Brooklyn, New York 11219

ANNUAL MEETING

The Annual Meeting of Stockholders of Adams Resources & Energy, Inc. will be held at 11:00 a.m., Tuesday, May 8, 2018 at 17 South Briar Hollow Lane, Suite 100, Houston, Texas 77027. Stockholders are cordially invited to attend.

FORM 10-K

The annual report of Adams Resources & Energy, Inc., on Form 10-K, as filed with the Securities and Exchange Commission, is available upon request. Please address all such requests to Virginia Krobot (vkrobot@adamsresources.com), Investor Relations, Adams Resources & Energy, Inc., P. O. Box 844, Houston, Texas 77001.

NYSE MKT
EXCHANGE SYMBOL — AE

CORPORATE OFFICES:

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EXECUTIVE OFFICERS OF THE COMPANY:

Townes G. Pressler
Executive Chairman

Sharon C. Davis
Executive Vice President and
Chief Operating Officer

Josh C. Anders
Executive Vice President and
Chief Financial Officer

SUBSIDIARY MANAGEMENT:

Kevin J. Roycraft
President of Service Transport Company

John Riney
President of Adams Resources Exploration Corporation

Geoffrey L. Griffith
President of Gulfmark Energy, Inc.

David B. Hurst
Secretary of the Company

Equal Opportunity Employer

DIRECTORS:

Townes G. Pressler
Executive Chairman
President and Owner
VSO Inc. (formerly Pressler Petroleum Consultants, Inc.)
Houston, Texas

Larry E. Bell
Retired — Former Risk Manager
Houston, Texas

Murray E. Brasseux
Retired — Former Bank Managing Director
Houston, Texas

Richard C. Jenner
Co-managing Partner
Endeavor Natural Gas, LP
Houston, Texas

E. C. Reinauer, Jr.
Retired — Former International Project Manager
McKinney, Texas

Michelle Earley
Partner — Locke Lord LLP
Austin, Texas

W. R. Scofield
President and Chief Operating Officer —
KSA Industries, Inc.
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